



DICKINSON COLLEGE

Financial Statements and Supplemental Schedule

June 30, 2016 and 2015

(With Independent Auditors' Report Thereon)

DICKINSON COLLEGE

Table of Contents

	Page(s)
Independent Auditors' Report	1-2
Statements of Financial Position, June 30, 2016 and 2015	3
Statement of Activities, Year ended June 30, 2016	4
Statement of Activities, Year ended June 30, 2015	5
Statements of Cash Flows, Years ended June 30, 2016 and 2015	6
Notes to Financial Statements	7-27
Independent Auditors' Report on Supplemental Information	28
Supplemental Schedule, Year ended June 30, 2016	29
Note to Supplemental Schedule	30



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Independent Auditors' Report

The Board of Trustees
Dickinson College:

Report on the Financial Statements

We have audited the accompanying financial statements of Dickinson College, which comprise the statements of financial position as of June 30, 2016 and 2015, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Dickinson College as of June 30, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with U.S. generally accepted accounting principles.

KPMG LLP

Harrisburg, Pennsylvania
October 24, 2016

DICKINSON COLLEGE
 Statements of Financial Position
 June 30, 2016 and 2015

Assets	2016	2015
Cash and cash equivalents	\$ 22,555,614	16,135,023
Accounts and other receivables, net	2,479,784	4,428,504
Inventories, prepaid expenses, and other assets	2,320,922	1,963,243
Loans receivable, net	7,172,445	7,333,365
Investments	352,849,225	379,438,625
Funds held in trust by others	43,130,740	44,202,844
Contributions receivable, net	3,436,953	3,931,034
Settlement receivable	17,523,930	16,636,166
Deposits with trustees under debt agreements	166	4,145,346
Property and equipment, net	183,620,592	187,199,326
Total assets	\$ 635,090,371	665,413,476
Liabilities and Net Assets		
Liabilities:		
Accounts payable and accrued expenses	\$ 8,397,817	7,346,813
Deferred revenue	1,598,571	1,859,500
Student deposits	2,235,734	2,260,827
Funds held in custody for others	2,128,395	2,216,521
Annuities payable	3,093,744	3,071,264
Obligations under capital leases	1,589,411	2,101,257
Long-term debt	121,185,839	125,761,496
U.S. government advances refundable	2,433,710	2,443,081
Total liabilities	142,663,221	147,060,759
Net assets:		
Unrestricted	325,203,223	332,290,392
Temporarily restricted	51,390,886	70,135,749
Permanently restricted	115,833,041	115,926,576
Total net assets	492,427,150	518,352,717
Total liabilities and net assets	\$ 635,090,371	665,413,476

See accompanying notes to financial statements.

DICKINSON COLLEGE

Statement of Activities

Year ended June 30, 2016
(with comparative totals for 2015)

	2016			2015 Total	
	Unrestricted	Temporarily restricted	Permanently restricted		Total
Revenues:					
Tuition and fees	\$ 116,193,885	—	—	116,193,885	109,388,323
Student aid	(45,227,293)	—	—	(45,227,293)	(41,186,992)
Net tuition and fees	70,966,592	—	—	70,966,592	68,201,331
Private gifts, grants, and contributions	3,323,297	2,167,620	852,214	6,343,131	8,597,522
Government grants and appropriations	1,077,381	—	—	1,077,381	1,151,059
Investment (loss) income	(1,224,816)	(13,148,246)	(892,927)	(15,265,989)	21,918,915
Change in split-interest and other agreements	916,881	(150,435)	(52,822)	713,624	2,572,765
Other revenues	3,547,381	—	—	3,547,381	3,092,594
Sales and services of auxiliary enterprises	35,379,886	—	—	35,379,886	33,837,693
Net assets released from restrictions	7,613,802	(7,613,802)	—	—	—
Total revenues	121,600,404	(18,744,863)	(93,535)	102,762,006	139,371,879
Expenses:					
Education and general:					
Instructional	45,036,876	—	—	45,036,876	43,887,752
Academic support	12,694,305	—	—	12,694,305	13,038,107
Student services	17,836,867	—	—	17,836,867	16,653,280
Research	3,196,055	—	—	3,196,055	3,192,261
Public service	560,520	—	—	560,520	662,410
Auxiliary enterprises	27,378,138	—	—	27,378,138	26,478,504
Institutional support	21,984,812	—	—	21,984,812	19,446,206
Total expenses	128,687,573	—	—	128,687,573	123,358,520
Change in net assets	(7,087,169)	(18,744,863)	(93,535)	(25,925,567)	16,013,359
Net assets:					
Beginning of year	332,290,392	70,135,749	115,926,576	518,352,717	502,339,358
End of year	\$ 325,203,223	51,390,886	115,833,041	492,427,150	518,352,717

See accompanying notes to financial statements.

DICKINSON COLLEGE

Statement of Activities

Year ended June 30, 2015

	Unrestricted	Temporarily restricted	Permanently restricted	Total
Revenues:				
Tuition and fees	\$ 109,388,323	—	—	109,388,323
Student aid	(41,186,992)	—	—	(41,186,992)
Net tuition and fees	68,201,331	—	—	68,201,331
Private gifts, grants, and contributions	6,945,737	423,176	1,228,609	8,597,522
Government grants and appropriations	1,151,059	—	—	1,151,059
Investment income	17,413,161	4,423,330	82,424	21,918,915
Change in split-interest and other agreements	2,759,521	(134,394)	(52,362)	2,572,765
Other revenues	3,092,594	—	—	3,092,594
Sales and services of auxiliary enterprises	33,837,693	—	—	33,837,693
Net assets released from restrictions	8,486,509	(8,486,509)	—	—
Total revenues	141,887,605	(3,774,397)	1,258,671	139,371,879
Expenses:				
Education and general:				
Instructional	43,887,752	—	—	43,887,752
Academic support	13,038,107	—	—	13,038,107
Student services	16,653,280	—	—	16,653,280
Research	3,192,261	—	—	3,192,261
Public service	662,410	—	—	662,410
Auxiliary enterprises	26,478,504	—	—	26,478,504
Institutional support	19,446,206	—	—	19,446,206
Total expenses	123,358,520	—	—	123,358,520
Change in net assets	18,529,085	(3,774,397)	1,258,671	16,013,359
Net assets:				
Beginning of year	313,761,307	73,910,146	114,667,905	502,339,358
End of year	\$ 332,290,392	70,135,749	115,926,576	518,352,717

See accompanying notes to financial statements.

DICKINSON COLLEGE
Statements of Cash Flows
Years ended June 30, 2016 and 2015

	<u>2016</u>	<u>2015</u>
Cash flows from operating activities:		
Change in net assets	\$ (25,925,567)	16,013,359
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:		
Depreciation	10,460,063	10,638,442
Amortization of bond issuance costs	85,166	92,194
Amortization of bond premium	(293,504)	(203,849)
(Gain) loss on disposition of fixed assets	(28,041)	49,088
Loss on extinguishment of debt	441,683	—
Net realized and unrealized losses (gains) on investments	16,290,400	(20,775,507)
Change in value of funds held in trust by others	1,072,104	10,438
Change in allowance for loan loss	28,649	(9,203)
Other changes in annuities payable	232,845	216,346
Gifts received for permanently restricted net assets and capital projects	(802,057)	(1,484,642)
Change in assets and liabilities:		
Accounts and other receivables, net	1,948,720	(1,579,628)
Contributions and settlement receivables	(393,683)	2,240,498
Inventories, prepaid expenses, and other assets	(357,679)	(196,406)
Accounts payable and accrued expenses	(274,015)	(5,962,101)
Deferred revenue	(260,929)	(752,178)
Student deposits	(25,093)	(11,253)
Funds held in custody for others	(88,126)	140,260
Total adjustments	<u>28,036,503</u>	<u>(17,587,501)</u>
Net cash provided by (used in) operating activities	<u>2,110,936</u>	<u>(1,574,142)</u>
Cash flows from investing activities:		
Proceeds from sales of investments	18,623,486	19,581,243
Purchase of investments	(8,324,486)	(8,352,607)
Purchase of property and equipment	(5,589,447)	(5,704,458)
Sale of property and equipment	61,178	214,003
Student loans collected	1,256,950	1,060,864
Student loans advanced	(1,124,679)	(1,043,488)
Net cash provided by investing activities	<u>4,903,002</u>	<u>5,755,557</u>
Cash flows from financing activities:		
Proceeds from issuance of long-term debt	47,842,881	—
Payments for deferred financing costs	(338,853)	—
Payments on long-term debt – refinancing	(50,630,530)	—
Payments on long-term debt – scheduled	(1,682,500)	(2,697,500)
Change in deposits with trustees under debt agreements	4,145,180	(271)
Principal payments under capital lease obligation	(511,846)	(611,425)
Gifts received for permanently restricted net assets and capital projects	802,057	1,484,642
Payments to annuity recipients	(210,365)	(333,727)
(Decrease) increase in U.S. government advances refundable	(9,371)	43,239
Net cash used in financing activities	<u>(593,347)</u>	<u>(2,115,042)</u>
Net increase in cash and cash equivalents	6,420,591	2,066,373
Cash and cash equivalents:		
Beginning of year	<u>16,135,023</u>	<u>14,068,650</u>
End of year	<u>\$ 22,555,614</u>	<u>16,135,023</u>
Supplemental disclosure of cash flow information:		
Cash paid during the year for interest	\$ 6,135,416	6,336,628
Supplemental disclosure of noncash activities:		
Assets acquired related to capital leases	—	867,918
Purchase of property and equipment included in accounts payable	1,325,019	1,244,210

See accompanying notes to financial statements.

DICKINSON COLLEGE

Notes to Financial Statements

June 30, 2016 and 2015

(1) Summary of Significant Accounting Policies

Dickinson College (the College) is a private, not-for-profit institution of higher education in Carlisle, Pennsylvania. The College provides education services at the undergraduate level.

The significant accounting policies followed by the College are described below to enhance the usefulness of the financial statements to the reader.

(a) *Basis of Presentation*

The financial statements of the College have been prepared on the accrual basis of accounting.

Assets and liabilities are presented in order of liquidity in the statements of financial position.

Expenses are reported as unrestricted net assets.

Net assets and revenues, gains, and losses are classified as unrestricted, temporarily restricted, or permanently restricted based on the existence or absence of donor-imposed restrictions as follows:

Unrestricted

Net assets that are not subject to donor-imposed stipulations. Unrestricted net assets may be designated for specific purposes by action of the Board of Trustees or may otherwise be limited to contractual agreements with outside parties. Revenues are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions.

Temporarily Restricted

Net assets whose use by the College is subject to donor-imposed stipulations that can be fulfilled by actions of the College pursuant to those stipulations or that expire by the passage of time. Since endowment net realized and unrealized gains may eventually be spent by the College, endowment net realized and unrealized gains are recorded in the financial statements as temporarily restricted net assets until appropriated by the Board for expenditures, at which point they are transferred to unrestricted net assets. Contributions and endowment income with donor-imposed restrictions are reported as temporarily restricted revenues and are reclassified to unrestricted net assets when an expense is incurred that satisfies the donor-imposed restriction. Contributions restricted for the acquisition of plant and equipment are reported as temporarily restricted revenues and are reclassified to unrestricted net assets when restrictions have been met and the plant and equipment have been placed in service.

Permanently Restricted

Net assets subject to donor-imposed stipulations that they be maintained permanently by the College. Generally, the donors of these assets permit the College to use all or part of the income earned on these assets. Such assets primarily include the College's donor endowment funds and funds held in trust by others.

Expirations of donor-imposed stipulations are reported as net assets released from restriction, increasing unrestricted net assets and decreasing temporarily restricted net assets.

DICKINSON COLLEGE

Notes to Financial Statements

June 30, 2016 and 2015

(b) *Cash and Cash Equivalents*

The College considers institutional money market funds and other short-term savings instruments with original maturities of 90 days or less to be cash equivalents. Cash equivalents exclude certain qualifying instruments recognized in investments that are held as part of the College's investment strategy. At June 30, 2016 and 2015, the College had cash balances at financial institutions that exceeded federal depository insurance limits. Management believes that credit risk related to these deposits is minimal.

(c) *Loans Receivable*

Loans receivable consist of loans to students, which are made from the College's restricted loan funds and the Federal Perkins Loan Program. The loans are reported at their estimated net realizable value. The allowance for uncollectible loans was \$673,263 and \$644,614 at June 30, 2016 and 2015, respectively.

(d) *Annuity Agreements and Funds Held in Trust by Others*

The College's annuity agreements with donors consist primarily of charitable remainder trusts and annuity agreements for which the College serves as trustee. Assets held in these trusts are included in investments. Contribution revenues are recognized at the date the trusts are established after recording liabilities for the present value of the estimated future payments to be made to the donors and/or other beneficiaries, using a discount rate, which approximates the charitable federal midterm rate of 1.8% and 2.0% as of June 30, 2016 and 2015, respectively. Contributions arising from annuities and life income funds amounted to \$104,099 and \$32,763 for the years ended June 30, 2016 and 2015, respectively.

Funds held in trust by others represents the College's beneficial interest in various irrevocable trusts. The terms of these perpetual trusts provide that the College is to receive annually a certain percentage or amount of the income earned by the funds. Distributions from the trusts are recorded as investment income, and the carrying value of assets is adjusted for changes in fair value of the trusts.

These funds are neither in the possession nor under the control of the College. Because of the permanent right of the College to its share of the trusts' earnings, the College reports its share of these trusts on its financial statements as funds held in trust by others. The trusts are recorded at fair value based upon market prices for the underlying assets of the trusts, which are provided by the financial institutions that administer the trust funds.

Funds held in trust by others includes a 45% interest in the Sandia Foundation, created in 1975 under the terms of the will of Hugh W. Woodward, of which the College is a beneficiary. Those terms provide that the College is to receive annually and in perpetuity 45% of the net earnings of the Sandia Foundation, the assets of which consist principally of marketable securities and real estate in and around Albuquerque, New Mexico. The estimated value of the College's interest in the Sandia Foundation was \$36,901,856 and \$37,566,164 at June 30, 2016 and 2015, respectively.

DICKINSON COLLEGE

Notes to Financial Statements

June 30, 2016 and 2015

(e) Contributions

Contributions, including unconditional promises to give, are recognized as revenues in the period received. Conditional promises to give are not recognized until they become unconditional, i.e., when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value at the date of the gift. Contributions to be received after one year are discounted at a rate, which approximates the charitable federal midterm rate of 1.8% and 2.0% as of June 30, 2016 and 2015, respectively. Amortization of the discount on the contributions is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any. An allowance for uncollectible contributions receivable is provided based upon management's judgment including such factors as prior collection history, type of contribution, and nature of the fund-raising activity.

(f) Settlement Receivable

At June 30, 2016 and 2015, \$17,523,930 and \$16,636,166, respectively, has been recorded as a settlement receivable related to a settlement agreement between the College; the Baltimore Symphony Orchestra; GBMC Healthcare, Inc.; Whiteford, Taylor & Preston LLP; and the trustees of the Robert A. Waidner Foundation, a charitable remainder trust, established under the will of alumnus Robert A. Waidner, Dickinson Class of 1932. Assets are being held in trust and their payment to the College is pursuant to both a trust under the will of Mr. Waidner and to the settlement agreement of the will. At the later of December 31, 2029 or the year in which the named trustees are no longer serving the trust, the trust shall terminate and the assets then comprising the trust shall be distributed. The receivable represents the present value of future cash flows using an average discount rate of 2.7% and 3.1% for the years ended June 30, 2016 and 2015, respectively.

(g) Deposits with Trustees under Debt Agreements

Deposits with trustees under debt agreements consist of earnings from debt service payment funds (required debt service reserve fund in 2015). The funds are invested in short-term fixed income investments in accordance with requirements established by the associated bond agreements. Deposits with trustees under debt agreements are valued with Level 1 inputs in the fair value hierarchy.

(h) Property and Equipment

Property and equipment are stated at cost or at estimated fair value if acquired by gift, less accumulated depreciation. Depreciation of property and equipment is calculated using a straight-line method over the estimated useful lives of the assets. Estimated useful lives range from 3 years to 15 years for furniture, equipment, and vehicles, 5 years for computers, 10 years for library books, and from 5 years to 40 years for buildings and improvements. Leasehold improvements are amortized over the shorter of their useful lives or the term of the lease using the straight-line method. Assets under capital leases are amortized on the straight-line method over either the lease term or the estimated useful life of the assets in accordance with current accounting standards.

Capitalized interest is charged to construction in progress or buildings during the period of construction of the capital assets, and is amortized over the useful lives of the associated assets.

DICKINSON COLLEGE

Notes to Financial Statements

June 30, 2016 and 2015

Included in property and equipment is the College's rare works collection. The College carries its rare works collection at the fair value of the collection items at the date of gift or purchase and the collection is not depreciated.

(i) *Deferred Financing Costs*

Deferred financing costs are amortized over the remaining terms of the associated debt.

(j) *Valuation of Long-Lived Assets*

Long-lived assets to be held and used by an entity are required to be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Also, in general, any long-lived assets to be disposed of are reported at the lower of carrying amount or fair value less cost to sell. The College periodically evaluates the recoverability of its long-lived assets, including real estate and improvements and deferred costs, using objective methodologies. Such methodologies include evaluations based on cash flows generated by the underlying assets or other determinants of fair value. None of the College's long-lived assets were considered to be impaired as of June 30, 2016 and 2015.

(k) *U.S. Government Advances Refundable*

Funds provided by the U.S. government under the Federal Perkins Loan Program are loaned to qualified students and may be reloaned after collections. These funds are ultimately refundable to the government and are included as liabilities in the statements of financial position.

(l) *Fund-Raising Expenses*

Direct fund-raising expenses for the years ended June 30, 2016 and 2015 were \$5,002,869 and \$4,428,463, respectively, and are included in institutional support.

(m) *Tax Status*

The College has been recognized by the Internal Revenue Service as exempt from federal income tax under Section 501(c)(3) of the U.S. Internal Revenue Code, except for taxes on income from activities unrelated to its exempt purpose. Accordingly, the College is not subject to income taxes except to the extent it has taxable income from activities that are not related to its exempt purpose. No provisions for income taxes have been made in the accompanying financial statements for the years ended June 30, 2016 or 2015.

Accounting principles generally accepted in the United States of America (GAAP) require management to evaluate tax positions taken by the College and recognize a tax liability (or asset) if the College has taken an uncertain tax position that more likely than not would not be sustained upon examination by the IRS. Management has analyzed the tax positions taken by the College, and has concluded that as of June 30, 2016, there are no uncertain positions taken or expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements.

DICKINSON COLLEGE

Notes to Financial Statements

June 30, 2016 and 2015

(n) Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Estimates also affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(o) Risks and Uncertainties

Investments consist of a wide variety of financial instruments. The related values, as presented in the financial statements, are subject to various market fluctuations, which include changes in equity markets, the interest rate environment, and general economic conditions. These changes cause the net asset position of the College to increase or decrease.

(p) Recently Issued Accounting Standards

In April 2015, the Financial Accounting Standards Board (FASB) issued ASU No. 2015-03, *Simplifying the Presentation of Debt Issuance Costs* (ASU 2015-03). ASU 2015-03 amends existing guidance to require the presentation of debt issuance costs in the balance sheet as a deduction from the carrying amount of the related debt liability instead of a deferred charge. ASU 2015-03 is effective for annual reporting periods beginning after December 15, 2015. The College adopted ASU retrospectively, resulting in a \$1,202,785 reduction to other non-current assets and a corresponding decrease to long-term debt as of June 30, 2016. As of June 30, 2015, the adoption of ASU 2015-03 resulted in a \$1,736,294 reduction to total assets and a corresponding decrease to long-term debt. There was no impact on the change in net assets as a result of the adoption of this guidance.

In January 2016, the FASB issued ASU No. 2016-01, *Financial Instruments – Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities*. ASU No. 2016-01 amends certain aspects of recognition, measurement, presentation and disclosure of financial instruments. ASU No. 2016-01 exempts all not public business entities from disclosing fair value information for financial instruments measured at amortized cost. The College has adopted the early application guidance for this ASU and modified the related disclosures.

(q) Financial Statement Reclassifications

Certain reclassifications have been made to fiscal year 2015 audited financial statements to conform with classifications in fiscal year 2016.

(2) Fair Value Measurements

Fair value refers to the price the College would receive upon selling an asset or the price paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the reporting date.

A three-tier hierarchical framework has been established that classifies valuation inputs based on the extent to which the inputs are observable in the marketplace. Inputs may be observable or unobservable and refer broadly to the assumptions that market participants, in the context of an orderly market, would use in pricing

DICKINSON COLLEGE

Notes to Financial Statements

June 30, 2016 and 2015

the asset or liability. Valuation techniques used to measure fair value must maximize the use of observable inputs and minimize the use of unobservable inputs.

Fair value measurements are based on three levels of inputs as follows:

Level 1: Quoted prices in active markets for identical assets or liabilities.

Level 2: Observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3: Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

The College's valuation methodologies are described below:

(a) ***Investments***

Equity Securities

Securities traded on a national securities exchange are stated at the last reported sales price on the day of valuation. To the extent these securities are actively traded, they are categorized in Level 1 of the fair value hierarchy.

Debt Securities

Debt securities are valued at the closing price reported in the active market in which the bond is traded, if available. U.S. Treasuries and registered mutual funds are classified in Level 1 of the fair value hierarchy as defined in this note because their fair values are based on quoted prices for identical securities. If such information is not available, debt is valued based on Level 2 inputs including yields currently available on comparable securities for issuers with similar credit ratings.

Alternative Investments

Valuations for alternative investments including debt and equity funds, real estate funds, private partnership, and other alternative investments are based on NAVs provided by external investment managers or on audited financial statements when available. NAVs provided by external investment managers are based on fair value estimates, appraisals, assumptions, and methods that are reviewed by management. These investments are not categorized in the fair value hierarchy table but are separately disclosed in order to reconcile to the amounts reported on the statements of financial position.

(b) ***Funds Held in Trust by Others***

The College's beneficial interest in trusts held by others is recorded at fair value based on the fair value of the trust's holdings as reported by the trustee or the NAV of the trust or entity. Level 2 funds held

DICKINSON COLLEGE

Notes to Financial Statements

June 30, 2016 and 2015

in trust by others consist of shares or units of nonregistered investment funds as opposed to direct interests in the funds' underlying securities, all of which are marketable level 1 and 2 investments.

Accordingly, the inputs or methodology used for valuing or classifying investments for financial reporting purposes are not necessarily an indication of the risks associated with those investments or a reflection of the liquidity of or degree of difficulty in estimating the fair value of each fund's underlying assets and liabilities.

(c) Contributions Receivable

The College values contributions receivable at fair value using the present value of future cash flows as described in note 1(e). As a result of unobservable inputs, these are classified as Level 3 in the fair value hierarchy.

(d) Split-Interest and Other Agreements

Depending on the type of agreement, fair value measurements for split-interest and other agreements are performed either at inception or on a recurring basis. Fair value of the residual gift is generally based on the present value of expected future cash flows including payments to beneficiaries and investment return, and Level 3 inputs include the life expectancy of the donor and other beneficiaries as well as financial assumptions.

(e) Settlement Receivable

The College values its settlement receivable at fair value using a discounted cash flows valuation technique as described in note 1(f). As a result of significant unobservable inputs, the settlement receivable is classified as Level 3 in the fair value hierarchy. Significant unobservable inputs include the discount rate used (2.7%), rate of return assumption (5.5%), and duration (matures in 2029).

(f) Other Financial Instruments

The carrying amount of cash and cash equivalents; accounts and other receivables; inventories, prepaid expenses, and other assets, and accounts payable and accrued expenses approximates fair value because of the short maturity of these financial instruments.

The carrying value of loans receivable under the College's loan program approximates fair value. A reasonable estimate of the fair value of student loans receivable under government loan programs with a carrying value of \$3,982,672 and \$3,802,854 as of June 30, 2016 and 2015, respectively, could not be made because the loans are not saleable and can only be assigned to the U.S. Government or its designees.

DICKINSON COLLEGE

Notes to Financial Statements

June 30, 2016 and 2015

The following tables summarize the College's investments and other assets that are measured at fair value on a recurring basis by major category in the fair value hierarchy as of June 30.

	June 30, 2016			
	Level 1	Level 2	Level 3	Total
Investments:				
Cash and cash equivalents	\$ 12,119,859	—	—	12,119,859 (1)
Fixed income	11,617,101	—	—	11,617,101
Equities	5,261,432	—	—	5,261,432
Real estate	—	5,596,421	—	5,596,421
Other	—	47,257	—	47,257 (2)
Investments recorded at net asset value (3):				
Hedge funds	—	—	—	223,841,319
Private equity funds	—	—	—	94,179,025
Real assets	—	—	—	186,811
Total investments	28,998,392	5,643,678	—	352,849,225
Other assets:				
Funds held in trust				
by others	—	4,195,678	38,935,062	43,130,740
Contributions receivable	—	—	3,436,953	3,436,953
Settlement receivable	—	—	17,523,930	17,523,930
Deposits with trustees under debt agreements	166	—	—	166
Total	\$ 28,998,558	9,839,356	59,895,945	416,941,014

(1) – Cash and cash equivalents include \$10,978 in exchange-traded futures contracts.

(2) – Cash surrender value of life insurance policies.

(3) – Certain investments that are measured at fair value using its net asset per share (or its equivalent) practical expedient have not been categorized in the fair value hierarchy. The fair value amounts presented in this table are intended to permit a reconciliation of the fair value hierarchy to the amounts presented in the statements of financial position.

DICKINSON COLLEGE

Notes to Financial Statements

June 30, 2016 and 2015

		June 30, 2015			
		Level 1	Level 2	Level 3	Total
Investments:					
Cash and cash equivalents	\$	10,607,883	—	—	10,607,883 (1)
Fixed income		10,862,411	—	—	10,862,411
Equities		1,262,621	—	—	1,262,621
Real estate		—	6,374,124	—	6,374,124
Other		—	50,318	—	50,318 (2)
Investments recorded at net asset value (3):					
Hedge funds		—	—	—	251,975,212
Private equity funds		—	—	—	97,894,585
Real assets		—	—	—	411,471
Total investments		22,732,915	6,424,442	—	379,438,625
Other assets:					
Funds held in trust					
by others		—	4,542,209	39,660,635	44,202,844
Contributions receivable		—	—	3,931,034	3,931,034
Settlement receivable		—	—	16,636,166	16,636,166
Deposits with trustees					
under debt agreements		4,145,346	—	—	4,145,346
Total	\$	26,878,261	10,966,651	60,227,835	448,354,015

(1) – Cash and cash equivalents include \$65,243 in exchange-traded futures contracts.

(2) – Cash surrender value of life insurance policies.

(3) – Certain investments that are measured at fair value using its net asset per share (or its equivalent) practical expedient have not been categorized in the fair value hierarchy. The fair value amounts presented in this table are intended to permit a reconciliation of the fair value hierarchy to the amounts presented in the statements of financial position.

DICKINSON COLLEGE

Notes to Financial Statements

June 30, 2016 and 2015

The following table presents the College's activities for the years ended June 30 for assets classified in Level 3:

<u>Level 3 rollforward</u>	<u>Funds held in trust by others</u>	<u>Contributions receivable</u>	<u>Settlement receivable</u>	<u>Total</u>
Fair value, June 30, 2014	\$ 39,506,930	5,093,808	17,713,890	62,314,628
Additions	—	668,265	—	668,265
Net unrealized gains	1,846,955	—	2,730,404	4,577,359
Payments	(1,693,250)	(1,969,448)	(3,808,128)	(7,470,826)
Other changes	—	138,409	—	138,409
Fair value, June 30, 2015	39,660,635	3,931,034	16,636,166	60,227,835
Additions	—	816,358	—	816,358
Net unrealized gains	674,727	—	887,764	1,562,491
Payments	(1,400,300)	(1,344,275)	—	(2,744,575)
Other changes	—	33,836	—	33,836
Fair value, June 30, 2016	\$ <u>38,935,062</u>	<u>3,436,953</u>	<u>17,523,930</u>	<u>59,895,945</u>

Transfers between levels occur when there is a change in the observability of significant inputs. A transfer between Level 1 and Level 2 generally occurs when the availability of quoted prices changes or when market activity of an investment significantly changes to active or inactive. A transfer between Level 2 and Level 3 generally occurs when the underlying inputs become, or can no longer be, corroborated with market observable data. Transfers between levels are recognized on the date they occur. For the years ended June 30, 2016 and 2015, there were no transfers in or out of Level 1, 2, or 3.

DICKINSON COLLEGE

Notes to Financial Statements

June 30, 2016 and 2015

Investments measured at NAV include the following redemption restrictions and redemption terms as of June 30:

June 30, 2016					
	NAV	Unfunded commitments	Redemption frequency	Redemption notice	Redemption notes
Long-term investment strategies:					
Hedge funds:					
Credit/event driven	\$ 53,493	292,500	N/A	N/A	Illiquid sidepocket remaining
Fixed income	10,128,536	—	Every 2 years	90 days	36-month rolling lockup
			Monthly to		
Equity long/short	118,042,236	—	quarterly	100-120 days	
Multistrategy	95,617,054	—	Quarterly	90 days	
Private equity funds	94,179,025	85,230,376	N/A	N/A	Illiquid (1)
Real assets	186,811	620,471	N/A	N/A	Illiquid (2)
	\$ 318,207,155	86,143,347			

(1) – The Investure Evergreen and Private Equity funds (\$88,076,235) will terminate once all underlying investments are liquidated or the partnership is dissolved. The remaining private equity funds are expected to liquidate within 1 year.

(2) – These funds are expected to liquidate within 1 year.

June 30, 2015					
	NAV	Unfunded commitments	Redemption frequency	Redemption notice	Redemption notes
Long-term investment strategies:					
Hedge funds:					
Credit/event driven	\$ 51,999	292,500	N/A	N/A	Illiquid sidepocket remaining
Fixed income	10,682,785	—	Every 2 years	90 days	36-month rolling lockup
			Monthly to		
Equity long/short	138,790,791	—	quarterly	100-120 days	
Multistrategy	102,449,637	—	Quarterly	90 days	
Private equity funds	97,894,585	53,399,502	N/A	N/A	Illiquid (1)
Real assets	411,471	620,471	N/A	N/A	Illiquid (2)
	\$ 350,281,268	54,312,473			

(1) – The Investure Evergreen funds (\$89,735,569) will terminate once all underlying investments are liquidated or the partnership is dissolved. The remaining private equity funds are expected to liquidate within 1-2 years.

(2) – These funds are expected to liquidate within 1 year.

DICKINSON COLLEGE

Notes to Financial Statements

June 30, 2016 and 2015

Private equity fund investments are generally made through limited partnerships. Under the terms of such agreements, the College may be required to provide additional funding when capital or liquidity calls are made by fund managers. These partnerships have a limited existence, and they may provide for annual extensions for the purpose of disposing portfolio positions and returning capital to investors. However, depending on market conditions, the inability to execute the fund's strategy, or other factors, a manager may extend the terms of a fund beyond its originally anticipated existence or may wind the fund down prematurely. The College cannot anticipate such changes because they generally arise from unforeseeable events, but should they occur they could reduce liquidity or originally anticipated investment returns. Accordingly, the timing and amount of future capital or liquidity calls in any particular future year are uncertain.

Investment liquidity as of June 30, 2016 is aggregated below based on redemption or sale period:

Daily	\$ 34,642,070
Monthly	89,607,974
Quarterly	124,051,316
Subject to rolling lockups	10,128,536
Illiquid	<u>94,419,329</u>
	<u>\$ 352,849,225</u>

(3) Investment Income

The following summarizes investment return components for the years ended June 30:

	<u>2016</u>	<u>2015</u>
Interest and dividend income	\$ 1,690,133	1,120,268
Net realized and unrealized (losses) gains	(15,527,173)	22,628,663
Investment-related fees	<u>(1,428,949)</u>	<u>(1,830,016)</u>
Total investment (loss) income	<u>\$ (15,265,989)</u>	<u>21,918,915</u>

(4) Endowments

The College's endowment consists of approximately 890 individual funds established for a variety of purposes. Its endowment includes both donor-restricted endowment funds and funds designated by the Board of Trustees to function as endowments. Net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Investments having fair values of \$337,889,456 and \$370,875,941 at June 30, 2016 and 2015, respectively, are pooled on a fair value basis, with each unitized fund subscribing to or disposing of units on the basis of the fair value per unit at the beginning of the month within which the transaction takes place.

DICKINSON COLLEGE

Notes to Financial Statements

June 30, 2016 and 2015

(a) *Interpretation of Relevant Law*

The College has interpreted relevant law as requiring the donor-restricted endowment fund, absent explicit donor stipulations to the contrary, to be managed with the long-term objective of at least maintaining the real value (after inflation) of the funds. The College classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment; (b) the original value of subsequent gifts to the permanent endowment; and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the College in a manner consistent with the standard of prudence prescribed by relevant law. Pennsylvania law permits the Board of Trustees to make an election to annually appropriate for expenditure a selected percentage between 2% and 7% of the fair value of the assets related to donor-restricted endowment funds averaged over a period of three or more preceding years, provided the board has determined that such percentage is consistent with the long-term preservation of the real value of such assets.

(b) *Return Objectives and Risk Parameters*

The College has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the College must hold in perpetuity or for a donor-specified period, as well as board-designated funds. Under this policy, as approved by the Board of Trustees, the endowment assets are invested in a manner that is intended to produce results that exceed the endowment spending rate plus inflation, defined as the Consumer Price Index plus 1%, while assuming a moderate level of investment risk.

(c) *Strategies Employed for Achieving Objectives*

To satisfy its long-term rate of return objectives, the College relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The College targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

(d) *Spending Policy*

The spending policy of the College is set to provide, as closely as possible, equitable benefit from the endowment for current and future generations of students. A formal spending policy has been adopted to meet the legal and programmatic requirements of the endowment. The College appropriates 7% of the endowment and targets a maximum of 5% of the 12-quarter moving average fair market value of the pooled endowment to be utilized, with the remaining distribution moved to board-designated. The approved spending rate formula is designed to provide a relatively predictable and growing stream of revenues to the operating budget. An additional goal of this policy is to minimize the temptation to relieve all budgetary pressures by simply taking additional monies from the endowment.

DICKINSON COLLEGE

Notes to Financial Statements

June 30, 2016 and 2015

(e) *Net Asset Classifications of Endowment Funds*

Net asset classification by type of endowment as of June 30, 2016:

	<u>Unrestricted</u>	<u>Temporarily restricted</u>	<u>Permanently restricted</u>	<u>Total</u>
Donor-restricted endowment funds	\$ —	50,486,948	116,566,501	167,053,449
Board-designated endowment funds	<u>245,980,937</u>	<u>—</u>	<u>—</u>	<u>245,980,937</u>
Total endowment assets	245,980,937	50,486,948	116,566,501	413,034,386
Annuity and agency liabilities	<u>(1,984,491)</u>	<u>(2,360,283)</u>	<u>(733,460)</u>	<u>(5,078,234)</u>
Total endowment net assets	<u>\$ 243,996,446</u>	<u>48,126,665</u>	<u>115,833,041</u>	<u>407,956,152</u>

Changes in endowment net assets for the year ended June 30, 2016:

	<u>Unrestricted</u>	<u>Temporarily restricted</u>	<u>Permanently restricted</u>	<u>Total</u>
Endowment net assets, beginning of year	\$ 257,093,728	66,513,400	115,926,576	439,533,704
Investment return:				
Interest and dividend income	767,290	688,542	24,140	1,479,972
Net appreciation (realized and unrealized gains and losses)	<u>(7,951,483)</u>	<u>(7,796,764)</u>	521,407	<u>(15,226,840)</u>
Investment-related fees	<u>(750,700)</u>	<u>(658,796)</u>	<u>(16,584)</u>	<u>(1,426,080)</u>
Total investment return	(7,934,893)	(7,767,018)	528,963	(15,172,948)
Contributions	1,070,253	104,099	852,214	2,026,566
Other additions/transfers	(821,175)	377,362	72,801	(371,012)
Appropriation and distribution of endowment assets for expenditure	<u>(5,411,467)</u>	<u>(11,101,178)</u>	<u>(1,547,513)</u>	<u>(18,060,158)</u>
	<u>\$ 243,996,446</u>	<u>48,126,665</u>	<u>115,833,041</u>	<u>407,956,152</u>

DICKINSON COLLEGE

Notes to Financial Statements

June 30, 2016 and 2015

Net asset classification by type of endowment as of June 30, 2015:

	<u>Unrestricted</u>	<u>Temporarily restricted</u>	<u>Permanently restricted</u>	<u>Total</u>
Donor-restricted endowment funds	\$ —	68,814,329	116,696,910	185,511,239
Board-designated endowment funds	<u>259,143,528</u>	<u>—</u>	<u>—</u>	<u>259,143,528</u>
Total endowment assets	259,143,528	68,814,329	116,696,910	444,654,767
Annuity and agency liabilities	<u>(2,049,800)</u>	<u>(2,300,929)</u>	<u>(770,334)</u>	<u>(5,121,063)</u>
Total endowment net assets	<u>\$ 257,093,728</u>	<u>66,513,400</u>	<u>115,926,576</u>	<u>439,533,704</u>

Changes in endowment net assets for the year ended June 30, 2015:

	<u>Unrestricted</u>	<u>Temporarily restricted</u>	<u>Permanently restricted</u>	<u>Total</u>
Endowment net assets, beginning of year	\$ 249,010,495	67,148,013	114,667,905	430,826,413
Investment return:				
Interest and dividend income	513,397	480,433	30,281	1,024,111
Net appreciation (realized and unrealized gains and losses)	13,314,806	10,043,485	1,839,344	25,197,635
Investment-related fees	<u>(946,411)</u>	<u>(851,990)</u>	<u>(25,879)</u>	<u>(1,824,280)</u>
Total investment return	12,881,792	9,671,928	1,843,746	24,397,466
Contributions	3,298,039	32,763	1,228,609	4,559,411
Other additions/transfers	(3,305,547)	(2,055)	—	(3,307,602)
Appropriation and distribution of endowment assets for expenditure	<u>(4,791,051)</u>	<u>(10,337,249)</u>	<u>(1,813,684)</u>	<u>(16,941,984)</u>
	<u>\$ 257,093,728</u>	<u>66,513,400</u>	<u>115,926,576</u>	<u>439,533,704</u>

DICKINSON COLLEGE

Notes to Financial Statements

June 30, 2016 and 2015

Endowment assets are categorized on the statements of financial position at June 30 as follows:

	2016	2015
Cash and cash equivalents (life income funds)	\$ 150,000	—
Investments:		
Pooled endowment investments	337,889,456	370,875,941
Life income funds	5,284,687	2,020,501
Real assets	2,902,142	4,495,845
Funds invested separately	47,257	137,944
	346,123,542	377,530,231
Funds held in trust by others	43,130,740	44,202,844
Contributions receivable, net	2,292,301	2,471,653
Settlement receivable	17,523,930	16,636,166
Property and equipment, net	3,813,873	3,813,873
	\$ 413,034,386	444,654,767

(5) Property and Equipment

As of June 30, property and equipment at cost and accumulated depreciation are summarized as follows:

	2016	2015
Land	\$ 11,378,041	11,378,041
Buildings and improvements	277,740,073	274,173,576
Capital leases and leasehold improvements	4,115,671	4,682,107
Furniture, equipment, and vehicles	13,224,046	12,545,729
Computers	9,513,139	9,760,342
Library books	24,295,656	23,220,285
Rare works	2,517,853	2,517,853
Construction in progress	3,884,896	2,962,162
	346,669,375	341,240,095
Less accumulated depreciation	163,048,783	154,040,769
	\$ 183,620,592	187,199,326

Depreciation expense totaled \$10,460,063 and \$10,638,442 for the years ended June 30, 2016 and 2015, respectively.

DICKINSON COLLEGE

Notes to Financial Statements

June 30, 2016 and 2015

(6) Contributions Receivable

Contributions receivable, net are summarized as follows as of June 30:

	<u>2016</u>	<u>2015</u>
Contributions receivable expected to be collected in:		
Less than one year	\$ 1,106,868	1,410,624
One year to five years	1,711,945	2,091,599
Over five years	<u>951,597</u>	<u>875,597</u>
	3,770,410	4,377,820
Less discount	(234,350)	(318,585)
Allowance for uncollectible contributions receivable	<u>(99,107)</u>	<u>(128,201)</u>
	<u>\$ 3,436,953</u>	<u>3,931,034</u>

DICKINSON COLLEGE

Notes to Financial Statements

June 30, 2016 and 2015

(7) Long-Term Debt and Lines of Credit

Long-term debt as of June 30 consists of the following:

	2016	2015
2006 Montgomery County Higher Education and Health Authority Fixed Rate Revenue Bonds Series 2006 FF1, maturing annually to 2031, in principal amounts ranging from \$45,000 to \$14,925,000, with interest rates ranging from 3.60% to 5.00%	\$ —	39,100,000
2007 Cumberland County Municipal Authority Fixed Rate Revenue Bonds, Series 2007 GG1, maturing annually from 2032 to 2037, in principal amounts ranging from \$3,445,000 to \$4,355,000, with interest rates ranging from 4.50% to 5.00%	12,515,000	23,375,000
2008 Cumberland County Municipal Authority Fixed Rate Revenue Bonds, Series of 2008, maturing annually to 2026, in principal amounts ranging from \$260,000 to \$1,335,000, with interest rates ranging from 3.00% to 5.00%	12,585,000	13,595,000
2009 Cumberland County Municipal Authority Fixed Rate Revenue Bonds, Series 2009 HH1, maturing annually from 2037 to 2039, in principal amounts ranging from \$3,170,000 to \$3,500,000, with interest rates of 5.00%	10,000,000	10,000,000
2012 Cumberland County Municipal Authority Fixed Rate Revenue Bonds, Series of 2012, maturing annually to 2042, in principal amounts ranging from \$410,000 to \$2,835,000, with interest rates ranging from 3.00% to 5.00%	34,805,000	35,265,000
2016 Cumberland County Municipal Authority Fixed Rate Revenue Bonds, Series of 2016, maturing annually to 2034 in principal amounts ranging from \$950,000 to \$3,455,000, with interest rates ranging from 2.00% to 5.00%	40,045,000	—
Unamortized bond premiums, net	11,393,624	4,905,290
Unamortized issuance costs, net	(1,202,785)	(1,736,294)
Total bonds payable	120,140,839	124,503,996
Notes payable	1,045,000	1,257,500
Total long-term debt	\$ 121,185,839	125,761,496

Bonds Payable

The bond agreements contain certain restrictive covenants, which, among other restrictions, require the pledge of certain revenues as collateral for repayment and the maintenance of a minimum level of aggregate expendable funds and a maximum level of debt service. In addition, for the 2006 bonds, the College was required to maintain a reserve fund by maintaining deposits with an outside trustee for the purpose of meeting

DICKINSON COLLEGE

Notes to Financial Statements

June 30, 2016 and 2015

scheduled debt service requirements of the respective outstanding bonds until they become due. The College was compliant with all requirements for the years ended June 30, 2016 and 2015.

All outstanding bond issues are collateralized by a general interest in the College's revenue.

In March 2016, the College issued tax-exempt bonds through the Cumberland County Municipal Authority. The bonds were sold at a premium, resulting in effective yields to maturity between 0.54% and 3.64%. The proceeds of the sale of the bonds were used to finance the current refunding of the Series 2006 FF1 bonds and the advance refunding of the Series 2007 GG1 bonds maturing May 1, 2034.

The 2006 Montgomery County Higher Education and Health Authority Revenue Bonds are insured for the life of the related debt by CIFG Assurance North America, Inc. The 2007 Cumberland County Municipal Authority Revenue bonds are insured for the life of the related debt by MBIA Insurance Corporation. The 2008, 2009, 2012 and 2016 Cumberland County Municipal Authority Revenue Bonds were issued based on the creditworthiness of the College and did not require insurance.

The aggregate amount of maturities of bonds payable outstanding at June 30, 2016 is as follows:

2017	\$	2,490,000
2018		1,610,000
2019		2,660,000
2020		2,775,000
2021		2,900,000
		<u>12,435,000</u>
	\$	<u>12,435,000</u>

Notes Payable

In June 2013, the College entered into an installment sales agreement to purchase real estate adjacent to campus. Title to the property will be transferred upon full payment of the purchase price, which will be made in annual installments through December 2017 in amounts ranging from \$212,500 to \$832,500.

Line of Credit

The College maintains a \$10,000,000 line of credit with Wells Fargo, which is due and payable by February 28, 2017, with variable interest based on LIBOR plus 100 basis points. The College also maintains a \$20,000,000 line of credit with M&T Bank, which is due and payable by June 2017, with variable interest at the bank's prime rate of interest. At June 30, 2016 and 2015, there were no amounts outstanding on either line of credit.

(8) Retirement Benefits

Retirement benefits are provided for substantially all employees through the Teacher's Insurance and Annuity Association and College Retirement Equities Fund (TIAA – CREF) and Fidelity. The College's policy with respect to its contribution is to fund 7% of employees' salaries. Expense for the years ended June 30, 2016 and 2015 under this plan was \$3,430,781 and \$3,320,252, respectively.

DICKINSON COLLEGE

Notes to Financial Statements

June 30, 2016 and 2015

(9) Lease Commitments

The following is a schedule of future minimum lease payments under capital leases together with the present value of the net minimum lease payments as of June 30, 2016:

2017	\$	662,895
2018		467,977
2019		410,777
2020		315,341
2021		313,612
Thereafter		<u>321,481</u>
Total minimum lease payments		<u>2,492,083</u>
Less amount representing interest		<u>(902,672)</u>
Present value of net minimum lease payments	\$	<u><u>1,589,411</u></u>

The following is a schedule of future minimum lease payments under operating leases together with the amount of scheduled lease payments as of June 30, 2016:

2017	\$	550,666
2018		470,682
2019		129,940
2020		99,421
2021		28,634

Total rental expense for all operating leases was \$1,495,961 and \$1,161,035 in 2016 and 2015, respectively.

(10) Temporarily Restricted Net Assets

Temporarily restricted net assets consist of the following at June 30:

	<u>2016</u>	<u>2015</u>
Accumulated investment gains on donor endowments subject to time restrictions under Pennsylvania law	\$ 46,877,104	65,791,715
Annuity funds	1,249,561	721,685
Contributions receivable	798,437	1,031,000
Unexpended donor-restricted funds	<u>2,465,784</u>	<u>2,591,349</u>
	<u>\$ 51,390,886</u>	<u>70,135,749</u>

DICKINSON COLLEGE

Notes to Financial Statements

June 30, 2016 and 2015

Unexpended donor-restricted funds consist of funds available for scholarships and financial aid, building and capital projects, academic programs, and general operations of the College.

(11) Permanently Restricted Net Assets

Permanently restricted net assets consist principally of endowment funds and funds held in trust by others, which are designated for the following purposes at June 30:

	<u>2016</u>	<u>2015</u>
Donor-contributed principal invested to support:		
Scholarship and financial aid	\$ 76,380,351	76,475,076
Educational and general programs	36,286,526	36,347,095
Loan funds for students	1,140,998	1,139,801
Annuity funds	1,145,174	1,105,004
Contributions receivable	879,992	859,600
	<u>\$ 115,833,041</u>	<u>115,926,576</u>

(12) Contingencies

The College is involved in certain claims and legal actions arising in the ordinary course of business. In the opinion of management, the ultimate disposition of these matters will not have a material adverse effect on the College's financial position.

(13) Subsequent Events

The College has evaluated subsequent events to June 30, 2016 and through October 24, 2016, the date the financial statements were issued. No additional disclosures were required as a result of this evaluation.



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Independent Auditors' Report on Supplemental Information

The Board of Trustees
Dickinson College:

We have audited the financial statements of Dickinson College as of and for the years ended June 30, 2016 and 2015, and have issued our report separately herein dated October 24, 2016 which contained an unmodified opinion on those financial statements. Our audits were performed for the purpose of forming an opinion on the financial statements as a whole. We have not performed any procedures with respect to the audited financial statements subsequent to October 24, 2016. The supplementary information included in the Schedule is presented for the purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

KPMG LLP

Harrisburg, Pennsylvania
October 24, 2016

DICKINSON COLLEGE

Supplemental Schedule

Year ended June 30, 2016

	Current operations	Other unrestricted	Total unrestricted	Temporarily restricted	Permanently restricted	Total
Revenues:						
Tuition and fees	\$ 116,193,885	—	116,193,885	—	—	116,193,885
Student aid	(44,963,921)	(263,372)	(45,227,293)	—	—	(45,227,293)
Net tuition and fees	71,229,964	(263,372)	70,966,592	—	—	70,966,592
Private gifts, grants, and contributions	2,260,507	1,062,790	3,323,297	2,167,620	852,214	6,343,131
Government grants and appropriations	600,356	477,025	1,077,381	—	—	1,077,381
Investment income	14,721,974	(15,946,790)	(1,224,816)	(13,148,246)	(892,927)	(15,265,989)
Change in split-interest and other agreements	—	916,881	916,881	(150,435)	(52,822)	713,624
Other revenues	1,883,114	1,664,267	3,547,381	—	—	3,547,381
Sales and services of auxiliary enterprises	35,379,886	—	35,379,886	—	—	35,379,886
Net assets released from restrictions	303,725	7,310,077	7,613,802	(7,613,802)	—	—
Total revenues	126,379,526	(4,779,122)	121,600,404	(18,744,863)	(93,535)	102,762,006
Expenses:						
Education and general:						
Instructional	40,897,379	4,139,497	45,036,876	—	—	45,036,876
Academic support	10,443,793	2,250,512	12,694,305	—	—	12,694,305
Student services	15,321,114	2,515,753	17,836,867	—	—	17,836,867
Research	2,306,653	889,402	3,196,055	—	—	3,196,055
Public service	459,781	100,739	560,520	—	—	560,520
Auxiliary enterprises	27,170,709	207,429	27,378,138	—	—	27,378,138
Institutional support	20,812,027	1,172,785	21,984,812	—	—	21,984,812
Total expenses	117,411,456	11,276,117	128,687,573	—	—	128,687,573
Change in net assets before capital items and additions to reserves	8,968,070	(16,055,239)	(7,087,169)	(18,744,863)	(93,535)	(25,925,567)
Capital items and additions to reserves	(8,968,070)	8,968,070	—	—	—	—
Change in net assets	—	(7,087,169)	(7,087,169)	(18,744,863)	(93,535)	(25,925,567)
Net assets:						
Beginning of year	—	332,290,392	332,290,392	70,135,749	115,926,576	518,352,717
End of year	\$ —	325,203,223	325,203,223	51,390,886	115,833,041	492,427,150

See accompanying independent auditors' report and note to the supplemental schedule.

DICKINSON COLLEGE

Note to Supplemental Schedule

June 30, 2016

(1) Components of Unrestricted Activities

In the supplemental schedule, unrestricted activities are broken out by current operations and other unrestricted. The current operations column includes unrestricted activity presented on the same basis as Dickinson College's operating budget. Other unrestricted includes all other activities that are classified as unrestricted.