

## Using the LinkedIn Advanced Search Function to research career paths and job titles

Research and read profiles of people who are doing the type of job you're interested in so that you can learn what they do and how they got there. Better yet, read about Dickinsonians doing the work and reach out to them to learn more.

**Sample 1 (of 3).** To learn more about careers of Dickinson graduates in the **advancement** or development (fundraising) field, start on the LinkedIn home page. Click on Advanced in the upper right hand corner of the page (default is on People search, that's where you want to be). On the next page, shown below, put Development Associate in the Title box and "Dickinson College" in the School box.

LinkedIn Account Type: Basic Lin Koenig Add Connections

Home Profile Contacts Groups Jobs Inbox 16 More People Advanced

Find People Advanced People Search Reference Search Saved Searches

Keywords:

First Name:

Last Name:

Location: Located in or near:

Country: United States

Postal Code:  Lookup

Within: 50 mi (80 km)

Title: Development Associate

Current or past

Company:

Current or past

School: Dickinson College

Industries: ☒ All Industries

☐ Accounting

☐ Airlines/Aviation

☐ Alternative Dispute Resolution

☐ Alternative Medicine

Groups: ☒ All Your Groups

☐ Dickinson College Alumni

☐ Association of Career

Seniority Level: ☒ All Seniority Levels

☐ Manager

☐ Owner

☐ Partner

☐ CXO

☐ VP

☐ Director

☐ Senior

☐ Entry

Premium Search

Find the right people in half the time

Premium Search Tools:

- Premium filters
- Automatic search alerts
- Full profile access

or [Learn more](#)

The search results will yield the profiles of Dickinsonians who currently hold that title or did so in a previous job. Click on their profiles to learn more. Go to the next page to see results.

Find People [Advanced People Search](#) [Reference Search](#) [Saved Searches](#)

 Looking for **Development Associate** candidates? Post your **Development Associate** job on LinkedIn. 

**Search**

Keywords:

First Name:

Last Name:

Title:  
**development associate**

Company:

School:  
**"dickinson college"**

Location:

Country:


Postal Code:  
 [Lookup](#)

Within:

☐ Keep filter selections

[Show less...](#)

**Filter By**

**Current Company** 

☒ All Companies

☐ Corporate Executive Board (2)


☐ Fairfax County Public Schools (2)

☐ American Museum of Natural History (2)

☐ Google (1)

☐ MIT (1)

[Show more...](#)

**Relationship** 


☒ All LinkedIn Members

☐ 1st Connections (0)

☐ 2nd Connections (18)

☐ Group Members (50)

☐ 3rd + Everyone Else (53)

**Industry** 

☒ All Industries

☐ Non-Profit Organization Management (11)


☐ Fund-Raising (11)


☐ Financial Services (9)



☐ Higher Education (5)



☐ Pharmaceuticals (4)



[Show more...](#)



**Past Company** 



**Profile Language** 



 **Groups** 



 **Years of Experience** 



 **Function** *BETA* 


 **Seniority Level** *BETA* 


 **Interested In** 

 **Company Size** 

 **Fortune 1000** 

 **Recently Joined** 

Sort by: **Relevance** View: **Expanded** **109 results** 


**Molly Osborn**   
**Assistant Director of Advancement, Mid-Atlantic Region at Georgetown University**  
Washington D.C. Metro Area | Higher Education

Current: Assistant Director of Advancement, Mid-Atlantic Region [more...](#)

Past: Assistant Program Manager at Georgetown University, [more...](#)

In [3 shared connections](#) [1 shared group](#)

Common:



**Drew K.**   
**Associate Vice President of Development and Alumni Relations at Long Island University**  
Greater New York City Area | Philanthropy

Current: **Associate** Vice President of **Development** and Alumni [more...](#)

Past: Senior Director of **Development**, Brooklyn Campus at [Long more...](#)

In [1 shared group](#)

Common:

 **Julianne S.**   
**Development Associate at California League of Conservation Voters**  
Greater Los Angeles Area | Non-Profit Organization Management

Current: **Development Associate** at California League of [more...](#)

Past: Campaign Consultant at Peter Schurman for Governor, & [more...](#)

In [1 shared group](#)

Common:

**Melanie Albahary**   
**at The Agnes Irwin School**  
Greater Philadelphia Area | Fund-Raising

Current: Alumnae Annual Giving Coordinator at The Agnes Irwin [more...](#)

Past: Director of Annual Giving Programs at The Agnes Irwin [more...](#)

In [2 shared connections](#) [1 shared group](#)

Common:

 **Kyle Carter**   
**Director of Development Services, National Aquarium in Baltimore**  
Baltimore, Maryland Area | Non-Profit Organization Management

Current: Director of **Development** Services at National Aquarium [more...](#)

Past: **Associate** Director of **Development** at National Museum of [more...](#)

In [1 shared connection](#) [1 shared group](#)

Common:

 **Andrew J. Williams III**   
**Development/Media Associate**  
Washington D.C. Metro Area | Philanthropy

Current: **Development Associate** at Advancement Project

Past: Student Writer at **Dickinson College** Media Relations, [more...](#)

In [2 shared connections](#) [1 shared group](#)

Common:

 **Andrew Dexter**   
**Associate, M&A Business Development**  
Greater New York City Area | Venture Capital & Private Equity

Current: **Associate, M&A Business Development** at CoBe Capital, [more...](#)

In [1 shared connection](#) [1 shared group](#)

Common:

 **Ilyse Rosenblatt**   
**Development Associate at Friends of Yad Sarah**  
Greater New York City Area | Non-Profit Organization Management

Current: **Development Associate** at Friends of Yad Sarah

Past: Sales **Associate**, Receptionist, Customer Service [more...](#)

In [2 shared connections](#) [1 shared group](#)

Common:

## Premium Search

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### Premium Search Tools:

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- Full profile access

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Ads by LinkedIn Members

### IQ Scored



Check your score through our ratified professional tests and improve! [bit.ly](#)

From: [Laura Craighead](#)

### BA Degree in 14 Months



Online Degrees for Working Adults! AA, AS, BA, BS, Masters and More. [www.StudentCorner.com](#)

From: [Jon Pomranz](#)

[What's this?](#)

## Sample 2 (of 3): Social Media Marketing Coordinator

**LinkedIn** Account type: Basic ▼ Lin Koenig Add Connections

Home Profile Contacts Groups Jobs Inbox 21 More People ▾ Q Advanced

[Find People](#) **Advanced People Search** [Reference Search](#) [Saved Searches](#)

**Keywords:** "social media marketing coordinator"

**Title:**

**First Name:**

**Company:**

**Last Name:**

**School:**

**Location:** Anywhere ▾


Current or past ▾

Current or past ▾

**Search**

**Industries:** ☒ All Industries ☐ Accounting ☐ Airlines/Aviation ☐ Alternative Dispute Resolution ☐ Alternative Medicine

**Seniority Level:** ☒ All Seniority Levels ☐ Manager ☐ Owner ☐ Partner ☐ CXO ☐ VP

**Premium Search**  
Find the right people in half the time.  
  
**Premium Search Tools:**

- Premium filters
- Automatic search alerts
- Full profile access

**Upgrade**

## Results

**LinkedIn** Account type: Basic ▼ Lin Koenig Add Connections


Home Profile Contacts Groups Jobs Inbox 21 More People ▾ Q Advanced


[Find People](#) **Advanced People Search** [Reference Search](#) [Saved Searches](#)


**Search**  
"social media marketing coord"  
☐ Keep filter selections  
**Search** [Show more...](#)

**Filter By**  
**Location** ☒ All Locations ☐ United States (122) ☐ Canada (17) ☐ Greater New York City Area (13) ☐ Greater Los Angeles Area (10) ☐ Greater Chicago Area (9) [Show more...](#)  
  
**Relationship** ☒ All LinkedIn Members


**Sort by:** Relevance **View:** Basic **149 results** [Save](#)

**Jenni L.** (3rd)  
**Social media and marketing professional**  
Greater Nashville Area | Public Relations and Communications

**Emily M.** (3rd)  
**Social Media Marketing Coordinator at Sterling Publishing**  
Greater New York City Area | Online Media

**Shawn M.** (3rd)  
**Social Media Marketing Coordinator at JobsInTheUS.com**  
Portland, Maine Area | Marketing and Advertising

**Social Media and Marketing Coordinator at Minnesota Zoo**  
Greater Minneapolis-St. Paul Area | Public Relations and Communications


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- Full profile access

**Upgrade**  
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Ads by LinkedIn Members

[Small Education Provider?](#)



## Sample 3 (of 3): Title: Director, Industry: Accounting

LinkedIn Account type: Basic Lin Koenig Add Connections

Home Profile Contacts Groups Jobs Inbox 21 More People Advanced

Find People **Advanced People Search** Reference Search Saved Searches

Keywords:  Title:

First Name:  Current Past

Last Name:  Company:

Location:  Current or past

School:

**Search**

Industries: ☒ All Industries ☒ Accounting ☐ Airlines/Aviation ☐ Alternative Dispute Resolution ☐ Alternative Medicine

Groups: ☒ All Your Groups ☐ Dickinson College Alumni ☐ Association of Career Professionals International ☐ Dickinson College Alumni in Finance ☐ Dickinson College - Green

Seniority Level: ☒ All Seniority Levels ☐ Manager ☐ Owner ☐ Partner ☐ CXO ☐ VP ☐ Director ☐ Senior ☐ Entry ☐ Students & Interns ☐ Volunteer

Interested in:

**Premium Search**  
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**Premium Search Tools:**

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- Full profile access

**Upgrade** or [Learn more](#)

## Results

LinkedIn Account type: Basic Lin Koenig Add Connections

Home Profile Contacts Groups Jobs Inbox 21 More People Advanced

Find People **Advanced People Search** Reference Search Saved Searches

**Looking for Director candidates? Post your Director job on LinkedIn.**

Search Sort by: Relevance View: Expanded 43,270 results Save

Keywords:

First Name:

Last Name:

Title:  Current

Company:

Current or past

School:

Location:

**Molly Regan** 2nd  
Director of Practice Development at GMS Surgent Certified Public Accountants & Advisors  
Greater Philadelphia Area | Accounting  
Current: Director of Practice Development at GMS Surgent [more...](#)  
Past: Business Communications Manager at Patricia Gorman [more...](#)  
In [2 shared connections](#)  
Common:

**Robert Ribic Jr, CPA/CFF, CVA, CFE, CDFA** 2nd  
Director of Business Valuation & Litigation Support  
Harrisburg, Pennsylvania Area | Accounting  
Current: Director of Business Valuation & Litigation Support at [more...](#)

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**Premium Search Tools:**

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- Automatic search alerts
- Full profile access

**Upgrade** or [Learn more](#)

Ads by LinkedIn Members  
[BA Degree in 14](#)