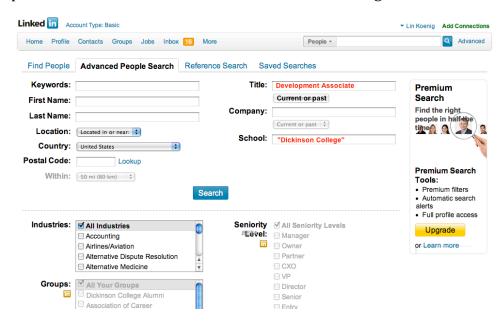
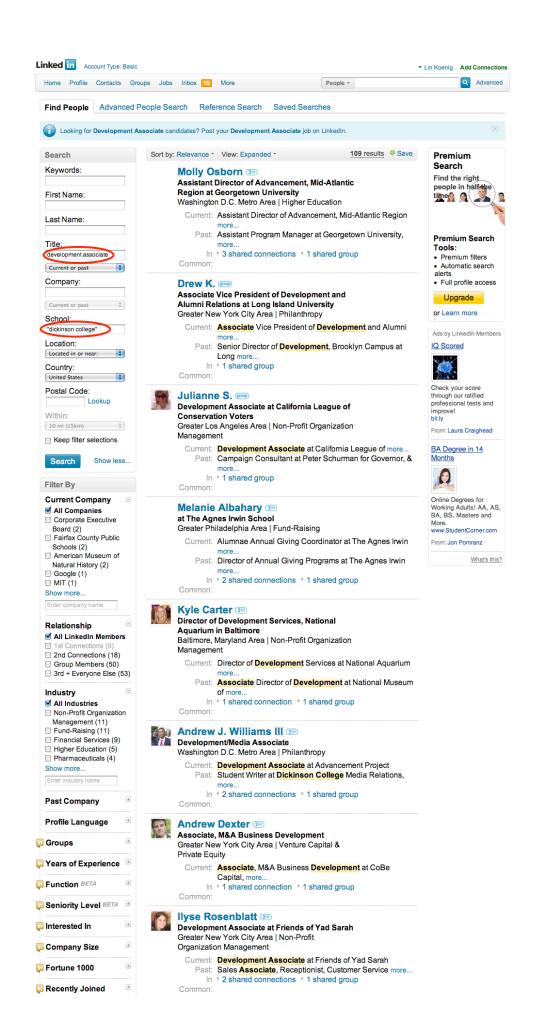
<u>Using the LinkedIn Advanced Search Function to research career paths and job titles</u>

Research and read profiles of people who are doing the type of job you're interested in so that you can learn what they do and how they got there. Better yet, read about Dickinsonians doing the work and reach out to them to learn more.

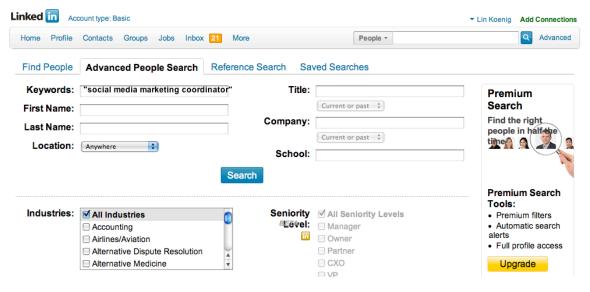
Sample 1 (of 3). To learn more about careers of Dickinson graduates in the **advancement** or development (fundraising) field, start on the Linkedin home page. Click on Advanced in the upper right hand corner of the page (default is on People search, that's where you want to be). On the next page, shown below, put Development Associate in the Title box and "Dickinson College" in the School box.



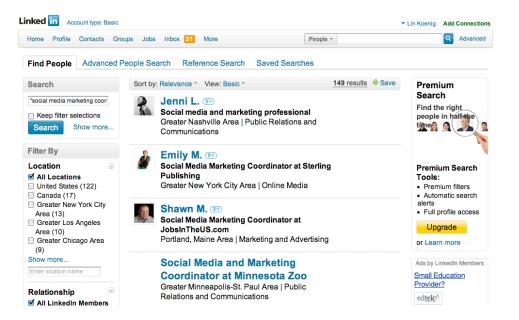
The search results will yield the profiles of Dickinsonians who currently hold that title or did so in a previous job. Click on their profiles to learn more. Go to the next page to see results.



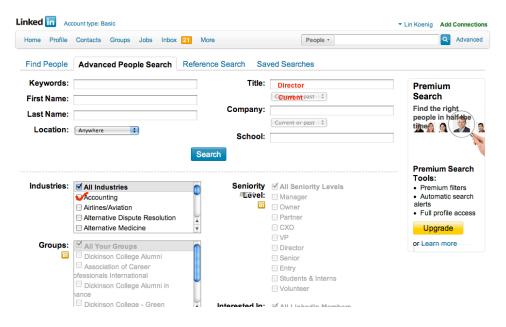
Sample 2 (of 3): Social Media Marketing Coordinator



Results



Sample 3 (of 3): Title: Director, Industry: Accounting



Results

