



**DICKINSON COLLEGE**

Financial Statements and Supplemental Schedule

June 30, 2019 and 2018

(With Independent Auditors' Report Thereon)

## DICKINSON COLLEGE

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## Independent Auditors' Report

The Board of Trustees  
Dickinson College:

We have audited the accompanying financial statements of Dickinson College, which comprise the statements of financial position as of June 30, 2019 and 2018, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditors' Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Opinion*

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Dickinson College as of June 30, 2019 and 2018, and the changes in its net assets its cash flows for the years then ended in accordance with U.S. generally accepted accounting principles.

### *Emphasis of Matter*

As discussed in Note 1(m) to the financial statements, in 2019 the College adopted Accounting Standards Update (ASU) 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*, ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)*, as amended, and ASU 2018-08, *Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made*. Our opinion is not modified with respect to this matter.

**KPMG LLP**

Harrisburg, Pennsylvania  
October 29, 2019

**DICKINSON COLLEGE**  
 Statements of Financial Position  
 June 30, 2019 and 2018

<b>Assets</b>	<b>2019</b>	<b>2018</b>
Cash and cash equivalents	\$ 20,116,422	15,074,581
Accounts and other receivables, net	3,705,631	3,236,642
Inventories, prepaid expenses, and other assets	3,463,123	2,621,360
Contributions receivable, net	25,355,572	24,528,929
Loans receivable, net	6,911,458	7,017,369
Investments	418,513,286	407,741,916
Investments under split interest agreements	5,661,944	5,229,009
Deposits with trustees under debt agreements	1,218,386	4,189,170
Property and equipment, net	200,513,582	201,519,428
Funds held in trust by others	46,354,060	46,997,010
Total assets	\$ 731,813,464	718,155,414
<b>Liabilities and Net Assets</b>		
Liabilities:		
Accounts payable and accrued expenses	\$ 10,649,323	11,192,505
Student deposits and deferred revenue	3,051,214	2,550,043
Funds held in custody for others	2,519,682	2,389,756
Annuities payable	2,781,736	2,589,712
U.S. government advances refundable	2,592,249	2,483,023
Obligations under capital leases	513,075	947,564
Long-term debt	134,789,499	139,002,252
Total liabilities	156,896,778	161,154,855
Net assets:		
Without donor restrictions	359,906,495	345,577,632
With donor restrictions	215,010,191	211,422,927
Total net assets	574,916,686	557,000,559
Total liabilities and net assets	\$ 731,813,464	718,155,414

See accompanying notes to financial statements.

**DICKINSON COLLEGE**

Statement of Activities

Year ended June 30, 2019  
(with comparative totals for 2018)

	<b>2019</b>			<b>2018 Total</b>
	<b>Without donor restrictions</b>	<b>With donor restrictions</b>	<b>Total</b>	
<b>Revenues:</b>				
Student charges, net	97,505,540	—	97,505,540	97,708,808
Contributions	4,226,026	3,740,246	7,966,272	15,421,338
Grants and appropriations	1,341,844	—	1,341,844	1,606,920
Investment return, net	16,139,666	16,803,290	32,942,956	34,868,868
Appropriations of investment return, net	11,586,103	(11,586,103)	—	—
Change in value of split-interest agreements	29,117	(1,198,119)	(1,169,002)	1,486,694
Other income	9,281,331	—	9,281,331	9,512,331
Net assets released from restrictions	4,172,050	(4,172,050)	—	—
Total revenues	<u>144,281,677</u>	<u>3,587,264</u>	<u>147,868,941</u>	<u>160,604,959</u>
<b>Expenses:</b>				
Education	76,254,821	—	76,254,821	79,167,060
Research	2,985,431	—	2,985,431	3,425,340
Auxiliary enterprises	29,536,514	—	29,536,514	28,864,835
Management and general	21,176,048	—	21,176,048	22,778,139
Total expenses	<u>129,952,814</u>	<u>—</u>	<u>129,952,814</u>	<u>134,235,374</u>
Change in net assets	14,328,863	3,587,264	17,916,127	26,369,585
<b>Net assets:</b>				
Beginning of year	<u>345,577,632</u>	<u>211,422,927</u>	<u>557,000,559</u>	<u>530,630,974</u>
End of year	<u>\$ 359,906,495</u>	<u>215,010,191</u>	<u>574,916,686</u>	<u>557,000,559</u>

See accompanying notes to financial statements.

**DICKINSON COLLEGE**

## Statement of Activities

Year ended June 30, 2018

	2018		
	<u>Without donor restrictions</u>	<u>With donor restrictions</u>	<u>Total</u>
Revenues:			
Student charges, net	97,708,808	—	97,708,808
Contributions	7,767,408	7,653,930	15,421,338
Grants and appropriations	1,159,532	447,388	1,606,920
Investment return, net	15,030,988	19,837,880	34,868,868
Appropriations of investment return, net	11,134,259	(11,134,259)	—
Change in value of split-interest agreements	1,900,802	(414,108)	1,486,694
Other income	9,512,331	—	9,512,331
Net assets released from restrictions	6,159,258	(6,159,258)	—
Total revenues	<u>150,373,386</u>	<u>10,231,573</u>	<u>160,604,959</u>
Expenses:			
Education	79,167,060	—	79,167,060
Research	3,425,340	—	3,425,340
Auxiliary enterprises	28,864,835	—	28,864,835
Management and general	22,778,139	—	22,778,139
Total expenses	<u>134,235,374</u>	<u>—</u>	<u>134,235,374</u>
Change in net assets	16,138,012	10,231,573	26,369,585
Net assets:			
Beginning of year	<u>329,439,620</u>	<u>201,191,354</u>	<u>530,630,974</u>
End of year	<u>\$ 345,577,632</u>	<u>211,422,927</u>	<u>557,000,559</u>

See accompanying notes to financial statements.

**DICKINSON COLLEGE**

Statements of Cash Flows

Years ended June 30, 2019 and 2018

	<b>2019</b>	<b>2018</b>
Cash flows from operating activities:		
Change in net assets	\$ 17,916,127	26,369,585
Adjustments to reconcile change in net assets to net cash used in operating activities:		
Depreciation	11,699,855	10,870,760
Amortization of bond issuance costs	89,331	78,325
Amortization of bond premium	(1,290,175)	(1,065,456)
Gain on disposition of fixed assets	(55,808)	(85,903)
Loss on extinguishment of debt	—	725,668
Net realized and unrealized gains on investments	(30,596,003)	(31,875,754)
Change in value of funds held in trust by others	642,950	(1,718,724)
Change in allowance for loan loss	(118,154)	(149,062)
Other changes in annuities payable	305,940	62,510
Gifts received for permanently restricted net assets and capital projects	(4,186,788)	(2,794,958)
Change in assets and liabilities:		
Accounts and other receivables, net	(468,989)	(257,293)
Inventories, prepaid expenses, and other assets	(841,763)	(348,263)
Contributions receivable	(826,643)	(995,927)
Accounts payable and accrued expenses	(2,985,348)	(867,584)
Student deposits and deferred revenue	501,171	(172,613)
Funds held in custody for others	129,926	(29,513)
Total adjustments	(28,000,498)	(28,623,787)
Net cash used in operating activities	(10,084,371)	(2,254,202)
Cash flows from investing activities:		
Proceeds from sales of investments	66,453,325	86,787,341
Purchase of investments	(47,061,627)	(85,113,297)
Purchase of property and equipment	(8,251,893)	(23,718,684)
Proceeds from sale of property and equipment	55,858	83,603
Student loans collected	1,459,048	1,406,726
Student loans advanced	(1,234,983)	(1,136,689)
Net cash provided by (used in) investing activities	11,419,728	(21,691,000)
Cash flows from financing activities:		
Proceeds from issuance of long-term debt	—	21,683,161
Payments for deferred financing costs	—	(328,506)
Payments on long-term debt – refinancing	—	(21,018,158)
Payments on long-term debt – scheduled	(3,011,909)	(2,857,750)
Change in deposits with trustees under debt agreements	2,970,784	16,453,612
Principal payments under capital lease obligation	(434,489)	(411,749)
Gifts received for permanently restricted net assets and capital projects	4,186,788	2,794,958
Payments to annuity recipients	(113,916)	(273,828)
Change in U.S. government advances refundable	109,226	4,749
Net cash provided by financing activities	3,706,484	16,046,489
Net increase (decrease) in cash and cash equivalents	5,041,841	(7,898,713)
Cash and cash equivalents:		
Beginning of year	15,074,581	22,973,294
End of year	\$ 20,116,422	15,074,581
Supplemental disclosure of cash flow information:		
Cash paid during the year for interest	\$ 6,068,558	5,962,314
Supplemental disclosure of noncash activities:		
Assets acquired related to capital leases	\$ —	420,460
Assets acquired related to notes payable	—	1,369,921
Purchase of property and equipment included in accounts payable	2,442,166	2,130,571

See accompanying notes to financial statements.

## DICKINSON COLLEGE

### Notes to Financial Statements

June 30, 2019 and 2018

#### (1) Summary of Significant Accounting Policies

Dickinson College (the College) is a private, not-for-profit institution of higher education in Carlisle, Pennsylvania. The College provides education services at the undergraduate level.

The significant accounting policies followed by the College are described below to enhance the usefulness of the financial statements to the reader.

##### (a) Basis of Presentation

The financial statements of the College have been prepared on the accrual basis of accounting.

Assets and liabilities are presented in order of liquidity in the statements of financial position.

Net assets and revenues, gains, and losses are classified as with or without donor restrictions based on the existence or absence of donor-imposed restrictions as follows:

##### (i) Without Donor Restrictions

Net assets that are not subject to donor-imposed stipulations. Net assets without donor restrictions may be designated for specific purposes by action of the Board of Trustees or may otherwise be limited to contractual agreements with outside parties. Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions.

##### (ii) With Donor Restrictions

Net assets whose use by the College is subject to donor-imposed stipulations that (a) can be fulfilled by actions of the College pursuant to those stipulations or that expire by the passage of time; or (b) they be maintained permanently by the College.

Since endowment net realized and unrealized gains may eventually be spent by the College, endowment net realized and unrealized gains are recorded in the financial statements as net assets with donor restrictions until appropriated by the Board for expenditures, at which point they are transferred to net assets without donor restrictions. Contributions and endowment income with donor-imposed restrictions are reported as net assets with donor restrictions and are reclassified to net assets without donor restrictions when an expense is incurred that satisfies the donor-imposed restriction, or when the time restriction has elapsed. Contributions restricted for the acquisition of plant and equipment are reported as net assets with donor restrictions and are reclassified to net assets without donor restrictions when restrictions have been met and the plant and equipment have been placed in service.

Expirations of donor-imposed stipulations are reported as net assets released from restriction, increasing net assets without donor restrictions and decreasing net assets with donor restrictions.

Generally, donors of assets with stipulations that they be maintained permanently permit the College to use all or part of the income earned on those assets. Such assets primarily include the College's donor endowment funds and funds held in trust by others.



## DICKINSON COLLEGE

### Notes to Financial Statements

June 30, 2019 and 2018

#### **(b) Revenue from Contracts with Customers**

Revenue is measured based on consideration specified in a contract with a customer. The College recognizes revenue when it satisfies a performance obligation by transferring control over a product or service to a customer.

##### *(i) Student Charges*

The College's revenues primarily consist of student charges for educational services in the form of tuition, fees, room and board. Although the College has separate educational and residential agreements with its students, on-campus residency is generally required by the College and therefore educational services are considered a single performance obligation. The College has measured revenue for student charges using the portfolio of contracts practical expedient, having determined that measuring revenue for the individual contracts within the portfolio would not differ materially.

For both campus-based and global programs, revenues are recognized in the reporting period in which the academic programs are delivered. Courses are primarily offered in two semesters, each totaling 15 weeks. The fall semester begins in late August and concludes in December. The spring semester begins near the end of January and runs through mid-May.

Student charges are billed as a comprehensive fee in advance of each semester at published rates established by the Board of Trustees on an annual basis. Payments are due 14 days before the beginning of each semester. Payments received in advance of services to be rendered are categorized as student deposits and deferred revenue in the statements of financial position. Because the College's fiscal year coincides with the academic year, accounts receivable related to student charges are de minimis at year-end.

Refunds of student charges are determined on a pro-rata basis until 60% of the semester has been completed, in accordance with the College's refund policy. Refunds were approximately 2.6% of the total amounts billed for the fiscal years ended June 30, 2019 and 2018. Refunds issued reduce the amount of revenue recognized. The Center for Global Study and Engagement maintains a separate refund policy specific to students attending global programs.

Institutional aid provided by the College as a discount to student charges is reflected as a reduction of revenue from student charges.

**DICKINSON COLLEGE**  
Notes to Financial Statements  
June 30, 2019 and 2018

The following table summarizes the components of net student charges for the years ended June 30:

	<b>2019</b>	<b>2018</b>
Tuition and fees	\$ 126,445,288	121,536,416
Room and board	31,034,870	28,830,649
Gross student charges	157,480,158	150,367,065
Student aid	(59,974,618)	(52,658,257)
Student charges, net	\$ 97,505,540	97,708,808

*(ii) Auxiliary Enterprises*

Auxiliary enterprises include the operations of dining services, residence halls, bookstore and central stores, children's center, conferences and special events and other campus-based operations. Revenues from auxiliary enterprises, except for room and board, are included in other income in the statements of activities.

Revenues from auxiliary enterprises can be recognized at a point in time or over a period of time, depending on the satisfaction of the performance obligation under the contract. Payments received in advance of goods and services to be provided are categorized as deferred revenue and reported within student deposits and deferred revenue in the statements of financial position. A significant portion of the business activities of auxiliary enterprises occurs within the academic year. Therefore, accounts receivable related to auxiliary enterprises are de minimis at year-end.

*(iii) Deferred Revenue*

Substantially all of the student deposits and deferred revenue balance related to contracts with customers of \$1,740,586 at June 30, 2018 was recognized into revenue during fiscal year 2019. The balance of student deposits and deferred revenue of \$1,540,020 at June 30, 2019 less any refunds issued will be recognized as revenue over the academic term beginning September 2, 2019 as services are rendered.

**(c) Cash and Cash Equivalents**

The College considers institutional money market funds and other short-term savings instruments with original maturities of 90 days or less to be cash equivalents. Cash equivalents exclude certain qualifying instruments recognized in investments that are held as part of the College's investment strategy. At June 30, 2019 and 2018, the College had cash balances at financial institutions that exceeded federal depository insurance limits. Management believes that credit risk related to these deposits is minimal.

**(d) Contributions**

Contributions, including unconditional promises to give, are recognized as revenues in the period received. Contributions may be in the form of gifts or grants.

## DICKINSON COLLEGE

### Notes to Financial Statements

June 30, 2019 and 2018

A contribution is conditional if an agreement includes a barrier that must be overcome and either a right of return of assets transferred or a right of release of a promisor's obligation to transfer assets exists. The presence of both a barrier and a right of return or right of release indicates that a recipient is not entitled to the contribution until it has overcome the barrier(s) in the agreement. Conditional promises to give are not recognized until they become unconditional, that is, when the barrier(s) in the agreement are overcome.

Unconditional contributions with no purpose or time restrictions are reported as revenues without donor restrictions. Unconditional contributions, gifts and grants with donor-imposed restrictions that limit the use of the asset are reported as revenues with donor restrictions and are reclassified to net assets without donor restrictions when an expense is incurred that satisfies the donor-imposed restriction. However, for unconditional donor-restricted contributions that were initially conditional, if donor-imposed restrictions are met in the same year that they become unconditional, the revenues are reported as revenues without donor restrictions on the statements of activities.

Contributions of assets other than cash are recorded at their estimated fair value. Contributions to be received after one year are discounted at an appropriate discount rate commensurate with the risks involved. Amortization of discounts is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any, on the contributions. An allowance for uncollectible contributions receivable is provided based upon management's judgment, including such factors as prior collection history, type of contribution, and nature of the fund-raising activity. Contributions receivable are recorded at estimated fair value on the date the donor's unconditional promise to contribute is made using the present value of future cash flows.

At June 30, 2019 and 2018, \$19,641,114 and \$20,533,293, respectively, has been recorded as a contribution receivable related to a settlement agreement between the College; the Baltimore Symphony Orchestra; GBMC Healthcare, Inc.; Whiteford, Taylor & Preston LLP; and the trustees of the Robert A. Waidner Foundation, a charitable remainder trust established under the will of alumnus Robert A. Waidner, Dickinson Class of 1932. The receivable represents the present value of future cash flows using an average discount rate of 2.3% for the years ended June 30, 2019 and 2018.

Direct fund-raising expenses for the years ended June 30, 2019 and 2018 were \$5,145,891 and \$5,330,715, respectively, and are included in management and general expenses in the statement of activities.

#### **(e) Loans Receivable and U.S. Government Advances Refundable**

Loans receivable consist of loans to students, which are made from the College's restricted loan funds and the Federal Perkins Loan Program. The loans are reported at their estimated net realizable value. The allowance for uncollectible loans was \$340,439 and \$458,593 at June 30, 2019 and 2018, respectively.

Funds provided by the U.S. government under the Federal Perkins Loan Program are loaned to qualified students and may be reloaned after collections. Under federal law, the authority for schools to make new Perkins loans ended on September 30, 2017 and final disbursements were permitted through June 30, 2018. These funds are ultimately refundable to the government and are included as liabilities in the statements of financial position.

**DICKINSON COLLEGE**

Notes to Financial Statements

June 30, 2019 and 2018

**(f) Split-Interest Agreements and Funds Held in Trust by Others**

The College's annuity agreements with donors consist primarily of charitable gift annuities, pooled life income and unitrusts. Assets held in these annuity agreements are included in investments under split-interest agreements. Contribution revenues are recognized at the date the agreements are established after recording liabilities for the present value of the estimated future payments to be made to the donors and/or other beneficiaries using a discount rate which approximates the charitable federal midterm rate of 2.8% and 3.4% as of June 30, 2019 and 2018, respectively. Contributions arising from annuities and life income funds amounted to \$267,800 and \$28,531 for the years ended June 30, 2019 and 2018, respectively.

The College is subject to specific state requirements relating to the issuance of charitable gift annuities. These requirements include limitations on asset allocation and required minimum reserve balances. The College maintained compliance with all asset allocation requirements and adequately covered the minimum reserve requirements of \$2,052,377 and \$1,924,497 as of June 30, 2019 and 2018, respectively.

Funds held in trust by others represents the College's beneficial interest in various irrevocable trusts. The terms of these perpetual trusts provide that the College is to receive annually a certain percentage or amount of the income earned by the funds. Distributions from the trusts are recorded as investment income, and the carrying value of assets is adjusted for changes in fair value of the trusts. These funds are neither in the possession nor under the control of the College. Because of the permanent right of the College to its share of the trusts' earnings, the College reports its share of these trusts on its financial statements as funds held in trust by others. The trusts are recorded at fair value based upon market prices for the underlying assets of the trusts, which are provided by the financial institutions that administer the trust funds.

Funds held in trust by others includes a 45% interest in the Sandia Foundation, created in 1975 under the terms of the will of Hugh W. Woodward, of which the College is a beneficiary. Those terms provide that the College is to receive annually and in perpetuity 45% of the net earnings of the Sandia Foundation, the assets of which consist principally of marketable securities and real estate in and around Albuquerque, New Mexico. The value of the College's interest in the Sandia Foundation was \$41,778,106 and \$40,461,723 at June 30, 2019 and 2018, respectively.

**(g) Property and Equipment**

Property and equipment are stated at cost or at estimated fair value if acquired by gift, less accumulated depreciation. Depreciation of property and equipment is calculated using the straight-line method over the estimated useful lives of the assets as follows:

	<u>Years</u>
Buildings and improvements	5–40
Equipment	3–15
Library books	10

## DICKINSON COLLEGE

### Notes to Financial Statements

June 30, 2019 and 2018

Leasehold improvements and assets under capital leases are amortized over the shorter of the estimated useful life or the term of the lease using the straight-line method.

Capitalized interest is charged to construction in progress or buildings and improvements during the period of construction of the capital assets and is amortized over the useful lives of the associated assets.

Included in property and equipment is the College's rare works collection. The College carries its rare works collection at the fair value of the collection items at the date of gift or purchase and the collection is not depreciated.

Long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If such assets are impaired, the impairment to be recognized is the difference between the carrying amount and the fair value of the assets. There were no impairment adjustments to the College's long-lived assets as of June 30, 2019 and 2018.

#### **(h) Deferred Financing Costs**

Deferred financing costs are amortized over the remaining terms of the associated debt. Such unamortized amounts are presented as a direct reduction of the related long-term debt.

#### **(i) Tax Status**

The College has been recognized by the Internal Revenue Service as exempt from federal income tax under Section 501(c)(3) of the U.S. Internal Revenue Code, except for taxes on income from activities unrelated to its exempt purpose. Accordingly, the College is not subject to income taxes except to the extent it has taxable income from activities that are not related to its exempt purpose. No provisions for income taxes have been made in the accompanying financial statements for the years ended June 30, 2019 or 2018.

Accounting principles generally accepted in the United States of America (GAAP) require management to evaluate tax positions taken by the College and recognize a tax liability (or asset) if the College has taken an uncertain tax position that more likely than not would not be sustained upon examination by the IRS. Management has analyzed the tax positions taken by the College, and has concluded that as of June 30, 2019 and 2018, there are no uncertain positions taken or expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements.

#### **(j) Use of Estimates**

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Estimates also affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## DICKINSON COLLEGE

### Notes to Financial Statements

June 30, 2019 and 2018

**(k) Risks and Uncertainties**

Investments consist of a wide variety of financial instruments. The related values, as presented in the financial statements, are subject to various market fluctuations, which include changes in equity markets, the interest rate environment, and general economic conditions. These changes cause the net asset position of the College to increase or decrease.

**(l) Financial Statement Reclassifications**

Certain reclassifications have been made to fiscal year 2018 audited financial statements to conform with classifications in fiscal year 2019.

**(m) Accounting Pronouncements Adopted in Current Year and Immaterial Correction of Error**

Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities* revises the not-for-profit financial reporting model. ASU 2016-14 reduces the number of net asset classes from three to two: net assets without donor restrictions, previously reported as unrestricted net assets, and net assets with donor restrictions, previously reported as temporarily and permanently restricted net assets. Additionally, the ASU increases the quantitative and qualitative disclosures regarding liquidity and availability of resources, and requires expenses to be reported by both natural and functional classification in one location. The College adopted ASU 2016-14 effective July 1, 2018 and applied the changes retrospectively. As a result of adopting this standard, certain prior year amounts were reclassified to conform to the presentation requirements of the standard.

A contribution receivable in the amount of \$20,533,293 and \$18,661,608 at June 30, 2018 and 2017, respectively, and the change in fair value of the contribution receivable for the year ended June 30, 2018 of \$1,871,685 were previously reported in unrestricted net assets (now net assets without donor restrictions). These amounts should have been reported as temporarily restricted net assets (now net assets with donor restrictions) to reflect the implicit time restriction on the payment due in the future in accordance with Accounting Standards Codification (ASC) 958-605. The 2018 financial statements and disclosures have been corrected by reclassifying these amounts to net assets with donor restrictions. In addition, the receivable, which was previously classified as a settlement receivable, is now included with contributions receivable.

**DICKINSON COLLEGE**  
Notes to Financial Statements  
June 30, 2019 and 2018

A summary of the resulting net asset reclassifications from the adoption of ASU 2016-14 and the immaterial error correction as of June 30, 2017 and for the year ended June 30, 2018 is as follows:

	<u>Without donor restrictions</u>	<u>With donor restrictions</u>	<u>Total</u>
Net assets:			
As previously presented June 30, 2017:			
Unrestricted	\$ 348,101,228	—	348,101,228
Temporarily restricted	—	61,826,471	61,826,471
Permanently restricted	—	120,703,275	120,703,275
	<u>348,101,228</u>	<u>182,529,746</u>	<u>530,630,974</u>
Net assets as previously presented	348,101,228	182,529,746	530,630,974
Reclassification to correct error	<u>(18,661,608)</u>	<u>18,661,608</u>	<u>—</u>
Net assets, as restated	<u>\$ 329,439,620</u>	<u>201,191,354</u>	<u>530,630,974</u>
Change in fair value:			
As previously presented for the year ended 2018:			
Unrestricted	\$ 1,871,685	—	1,871,685
Reclassification to correct error	<u>(1,871,685)</u>	<u>1,871,685</u>	<u>—</u>
Change in fair value, as restated	<u>\$ —</u>	<u>1,871,685</u>	<u>1,871,685</u>

The College also adopted the following accounting pronouncements in the current year. Adoption of these standards did not result in a change to previously reported net assets and did not have a material impact on the College's revenue recognition:

- ASU 2014-09, *Revenue from Contracts with Customers*, and related amendments requires an entity to recognize revenue to measure the transfer of promised goods and services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods and services, and to disclose sufficient information to enable users of the financial statements to understand the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. The College adopted ASU 2014-09 and related amendments on July 1, 2018 using the modified retrospective method and elected to apply the standard only to contracts that were not completed as of that date.
- ASU 2018-08, *Not-for-Profit Entities – Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made* provides additional guidance to be used to determine whether a contribution is conditional and when a transaction should be accounted for as a contribution versus an exchange. The College adopted ASU 2018-08 as of July 1, 2018 and has applied the amendments of this standard on a modified prospective basis only to agreements that were not completed as of that date.

## DICKINSON COLLEGE

### Notes to Financial Statements

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#### **(2) Fair Value Measurements**

Fair value refers to the price the College would receive upon selling an asset or the price paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the reporting date.

A three-tier hierarchical framework has been established that classifies valuation inputs based on the extent to which the inputs are observable in the marketplace. Inputs may be observable or unobservable and refer broadly to the assumptions that market participants, in the context of an orderly market, would use in pricing the asset or liability. Valuation techniques used to measure fair value must maximize the use of observable inputs and minimize the use of unobservable inputs.

Fair value measurements are based on three levels of inputs as follows:

Level 1: Quoted or published prices in active markets for identical assets or liabilities.

Level 2: Observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3: Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

The College's valuation methodologies are described below:

#### **(a) Investments**

##### *(i) Equity Securities*

Securities traded on a national securities exchange are stated at the last reported sales price on the day of valuation. To the extent these securities are actively traded, they are categorized in Level 1 of the fair value hierarchy.

##### *(ii) Fixed Income Securities*

Fixed Income securities are valued at the closing price reported in the active market in which the bond is traded, if available. U.S. Treasuries are classified in Level 1 of the fair value hierarchy as defined in this note because their fair values are based on quoted prices for identical securities and they are actively traded. If such information is not available, debt is valued based on Level 2 inputs including yields currently available on comparable securities for issuers with similar credit ratings.



## DICKINSON COLLEGE

### Notes to Financial Statements

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*(iii) Alternative Investments*

Valuations for alternative investments including debt and equity funds, real estate funds, private partnership, and other alternative investments are based on net asset values (NAVs) provided by external investment managers or on audited financial statements when available. NAVs provided by external investment managers are based on fair value estimates, appraisals, assumptions, and methods that are reviewed by management. These investments are not categorized in the fair value hierarchy table but are separately disclosed in order to reconcile to the amounts reported on the statements of financial position.

**(b) Contributions Receivable**

The College values contributions receivable at fair value using the present value of future cash flows as described in note 1. As a result of unobservable inputs, these are classified as Level 3 in the fair value hierarchy.

**(c) Deposits with Trustees under Debt Agreements**

Deposits with trustees under debt agreements consist of funds held for capital projects and earnings from debt service payment funds. The funds are invested in short-term investments in accordance with requirements established by the associated bond agreements. Deposits with trustees under debt agreements are valued with Level 1 inputs in the fair value hierarchy.

**(d) Funds Held in Trust by Others**

The College is the beneficiary of various perpetual trusts created by donors, the assets of which are not in the possession of the College. The College has legally enforceable rights or claims to such assets, including the right to income therefrom. The College's beneficial interest in trusts held by others is recorded at fair value based on the fair value of the trust's holdings as reported by the trustee. These trusts are categorized as Level 3 in the fair value hierarchy.

**(e) Split-Interest and Other Agreements**

Depending on the type of agreement, fair value measurements for split-interest and other agreements are performed either at inception or on a recurring basis. Fair value of the residual gift is generally based on the present value of expected future cash flows including payments to beneficiaries and investment return, and Level 3 inputs include the life expectancy of the donor and other beneficiaries as well as financial assumptions.

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The following tables summarize the College's investments and other assets that are measured at fair value on a recurring basis by major category in the fair value hierarchy as of June 30.

	<b>June 30, 2019</b>			<b>Total</b>
	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	
<b>Investments:</b>				
Cash and cash equivalents	\$ 19,224,776	—	—	19,224,776 (1)
Fixed income	11,738,717	—	—	11,738,717
Equities	12,948,446	—	—	12,948,446
Real estate	—	5,692,337	—	5,692,337
Investments recorded at NAV	—	—	—	368,909,010 (2)
Total investments	<u>43,911,939</u>	<u>5,692,337</u>	<u>—</u>	<u>418,513,286</u>
<b>Investments under split-interest agreements:</b>				
Cash and cash equivalents	107,232	—	—	107,232
Fixed income	1,570,983	—	—	1,570,983
Equities	3,983,729	—	—	3,983,729
Total investments under split-interest agreements	<u>5,661,944</u>	<u>—</u>	<u>—</u>	<u>5,661,944</u>
<b>Other assets:</b>				
Contributions receivable	—	—	25,355,572	25,355,572
Deposits with trustees under debt agreements	1,218,386	—	—	1,218,386
Funds held in trust by others	—	—	46,354,060	46,354,060
Total	<u>\$ 50,792,269</u>	<u>5,692,337</u>	<u>71,709,632</u>	<u>497,103,248</u>

(1) – Cash and cash equivalents include \$57,027 in exchange-traded futures contracts.

(2) – Certain investments that are measured at fair value using its net asset value per share (or its equivalent) as a practical expedient have not been categorized in the fair value hierarchy. The fair value amounts presented in this table are intended to permit a reconciliation of the fair value hierarchy to the amounts presented in the statements of financial position.

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	June 30, 2018			
	Level 1	Level 2	Level 3	Total
Investments:				
Cash and cash equivalents	\$ 23,179,815	—	—	23,179,815 (1)
Fixed income	11,581,736	—	—	11,581,736
Equities	12,653,533	—	—	12,653,533
Real estate	—	5,714,419	—	5,714,419
Other	—	39,472	—	39,472 (2)
Investments recorded at NAV	—	—	—	354,572,941 (3)
Total investments	47,415,084	5,753,891	—	407,741,916
Investments under split-interest agreements:				
Cash and cash equivalents	95,340	—	—	95,340
Fixed income	1,422,166	—	—	1,422,166
Equities	3,711,503	—	—	3,711,503
Total investments under split-interest agreements	5,229,009	—	—	5,229,009
Other assets:				
Contributions receivable	—	—	24,528,929	24,528,929
Deposits with trustees under debt agreements	4,189,170	—	—	4,189,170
Funds held in trust by others	—	—	46,997,010	46,997,010
Total	\$ 56,833,263	5,753,891	71,525,939	488,686,034

(1) – Cash and cash equivalents include (\$65,375) in exchange-traded futures contracts.

(2) – Cash surrender value of life insurance policies.

(3) – Certain investments that are measured at fair value using its net asset value per share (or its equivalent) as a practical expedient have not been categorized in the fair value hierarchy. The fair value amounts presented in this table are intended to permit a reconciliation of the fair value hierarchy to the amounts presented in the statements of financial position.

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The following table presents the College's activities for the years ended June 30 for assets classified in Level 3:

<u>Level 3 rollforward</u>	<u>Funds held in trust by others</u>	<u>Contributions receivable</u>	<u>Total</u>
Fair value, June 30, 2017	\$ 45,278,286	23,533,002	68,811,288
Additions	—	1,572,111	1,572,111
Net unrealized gains	3,368,784	1,871,685	5,240,469
Payments	(1,650,060)	(2,389,976)	(4,040,036)
Other changes	—	(57,893)	(57,893)
Fair value, June 30, 2018	46,997,010	24,528,929	71,525,939
Additions	—	1,053,272	1,053,272
Net unrealized gains (losses)	3,139,988	(892,180)	2,247,808
Payments	(1,720,134)	(1,340,705)	(3,060,839)
Other changes	(2,062,804)	2,006,256	(56,548)
Fair value, June 30, 2019	<u>\$ 46,354,060</u>	<u>25,355,572</u>	<u>71,709,632</u>

Transfers between levels occur when there is a change in the observability of significant inputs. A transfer between Level 1 and Level 2 generally occurs when the availability of quoted prices changes or when market activity of an investment significantly changes to active or inactive. A transfer between Level 2 and Level 3 generally occurs when the underlying inputs become, or can no longer be, corroborated with market observable data. Transfers between levels are recognized on the date they occur.

In June 2019, the College received a pledge agreement to liquidate one of its funds held in trust by others, with the assets to be distributed to the College for investment in the endowment. The assets were not received by June 30, 2019 and were therefore reported as a transfer within the Level 3 category from funds held in trust by others to contributions receivable.

**DICKINSON COLLEGE**  
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Investments measured at NAV include the following redemption restrictions and redemption terms as of June 30:

June 30, 2019					
NAV	Unfunded commitments	Redemption frequency	Redemption notice	Redemption notes	
Long-term investment strategies:					
Hedge funds:					
Fixed income	\$ 6,395,895	—	Quarterly	60 days	Liquidation in process (1)
Equity long/short	115,982,540	—	Monthly to quarterly	100–120 days	—
Multistrategy	116,523,126	—	Quarterly	90 days	—
Private equity funds	129,890,285	82,443,991	N/A	N/A	Illiquid (2)
Real assets	117,164	2,151,968	N/A	N/A	Illiquid (2)
	<u>\$ 368,909,010</u>	<u>84,595,959</u>			

(1) – The manager has suspended all redemptions and is in the process of winding down the fund. Expectations are that the remaining capital account will be distributed by the end of calendar year 2019.

(2) – Private Equity funds will terminate once all underlying investments are liquidated or the partnership is dissolved, as determined by the investment manager. A portion of the real assets funds are currently in the liquidation process.

June 30, 2018					
NAV	Unfunded commitments	Redemption frequency	Redemption notice	Redemption notes	
Long-term investment strategies:					
Hedge funds:					
Credit/event driven	\$ 12,027	292,500	N/A	N/A	Illiquid sidepocket remaining
Fixed income	10,091,028	—	Every 2 years	90 days	36-month rolling lockup
			Monthly to		
Equity long/short	121,478,716	—	quarterly	100–120 days	—
Multistrategy	107,838,304	—	Quarterly	90 days	—
Private equity funds	115,124,682	96,232,665	N/A	N/A	Illiquid (1)
Real assets	28,184	2,247,323	N/A	N/A	Illiquid (2)
	<u>\$ 354,572,941</u>	<u>98,772,488</u>			

(1) – Private Equity funds will terminate once all underlying investments are liquidated or the partnership is dissolved, as determined by the investment manager.

(2) – These funds are currently in the liquidation process. \$1,700,000 in unfunded commitments represents a new private equity commitment which has not yet been funded.

Private equity fund investments are generally made through limited partnerships. Under the terms of such agreements, the College may be required to provide additional funding when capital or liquidity calls are made by fund managers. These partnerships have a limited existence, and they may provide for annual extensions for the purpose of disposing portfolio positions and returning capital to investors. However, depending on market conditions, the inability to execute the fund's strategy, or other factors, a manager may extend the terms of a fund beyond its originally anticipated existence or may wind the fund down prematurely. The College cannot anticipate such changes because they generally arise from unforeseeable events, but should they occur they could reduce liquidity or originally anticipated investment returns. Accordingly, the timing and amount of future capital or liquidity calls in any future year are uncertain.

**DICKINSON COLLEGE**

Notes to Financial Statements

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**(3) Liquidity and Availability**

The College manages its financial assets to be available as its operating expenditures, liabilities and other obligations come due. Due to the cyclical nature of cash receipts for student charges and contributions, the College invests cash in excess of daily requirements in low-risk cash and fixed income securities in accordance with projected liquidity needs. To further manage liquidity, the College maintains a \$10,000,000 line of credit with Wells Fargo, which is due annually in February, and a \$20,000,000 line of credit with M&T Bank, which is due annually in June. There were no borrowings on either line of credit for the fiscal years ending June 30, 2019 and 2018.

Financial assets available for general expenditure within one year of June 30 are as follows:

	<b>2019</b>	<b>2018</b>
Cash and cash equivalents	\$ 20,116,422	15,074,581
Accounts and contributions receivable	29,061,203	27,765,571
Investments and funds held in trust by others	470,529,290	459,967,935
Deposits with trustees under debt agreements	1,218,386	4,189,170
Total financial assets	520,925,301	506,997,257
<b>Less:</b>		
Cash and investments held in operating reserves	(9,740,276)	(13,882,599)
Receivables scheduled to be collected in more than one year	(22,867,578)	(23,735,398)
Investments held in split-interest reserves	(2,052,377)	(1,924,497)
Pooled endowment investments and funds held in trust by others, net of appropriations over the next 12 months	(430,538,250)	(417,658,248)
Other investments	(5,692,337)	(5,714,419)
Deposits with trustees under debt agreements	(1,218,386)	(4,189,170)
Financial assets available to meet cash needs for general expenditures within one year	\$ 48,816,097	39,892,926

The College operates with a balanced operating budget and anticipates collecting enough revenue to cover general expenditures not covered by donor-restricted resources.

The College has established operating reserves with the objective of ensuring sufficient reserves exist to act in the event of unforeseen occurrences or opportunities. Operating reserve funds are held in low-risk cash and fixed income securities and are included in the cash and cash equivalents and investments lines on the statements of financial position. The College also had \$272,179,655 and \$261,144,836 in board-designated endowment net assets as of June 30, 2019 and 2018, respectively. Although the College does not intend to spend from its board-designated endowment funds, other than amounts appropriated for expenditure each year, amounts could be made available if necessary, subject to investment liquidity restrictions.

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Investment liquidity, including investments under split-interest agreements, as of June 30, 2019 is aggregated below based on redemption or sale period:

Daily	\$	55,266,221
Monthly		75,475,245
Quarterly		163,426,316
Illiquid		<u>130,007,448</u>
	\$	<u><u>424,175,230</u></u>

**(4) Contributions Receivable**

Contributions receivable, net are summarized as follows as of June 30:

	<b>2019</b>	<b>2018</b>
Contributions receivable expected to be collected in:		
Less than one year	\$ 3,140,546	1,244,089
One year to five years	3,075,683	3,273,356
Over five years	<u>25,040,283</u>	<u>26,725,220</u>
	31,256,512	31,242,665
Less discount	(5,642,221)	(6,543,950)
Allowance for uncollectible contributions receivable	<u>(258,719)</u>	<u>(169,786)</u>
	<u>\$ 25,355,572</u>	<u>24,528,929</u>

**(5) Endowments**

The College's endowment consists of approximately 900 individual funds established for a variety of purposes. The endowment includes both donor-restricted endowment funds and funds designated by the Board of Trustees to function as endowments. Net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Investments having fair values of \$404,820,950 and \$390,530,403 at June 30, 2019 and 2018, respectively, are pooled on a fair value basis, with each unitized fund subscribing to or disposing of units on the basis of the fair value per unit at the beginning of the month within which the transaction takes place.

**(a) Interpretation of Relevant Law**

The College has interpreted relevant law as requiring the endowment fund, absent explicit donor stipulations to the contrary, to be managed with the long-term objective of at least maintaining the real value (after inflation) of the funds. Unless stated otherwise in the gift instrument, the assets in an endowment fund are assets with donor restriction until appropriated for expenditure by the College in a manner consistent with the standard of prudence prescribed by relevant law. Pennsylvania law permits the Board of Trustees to make an election to annually appropriate for expenditure a selected

## DICKINSON COLLEGE

### Notes to Financial Statements

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percentage between 2% and 7% of the fair value of the assets related to endowment funds with donor restriction averaged over a period of three or more preceding years, provided the board has determined that such percentage is consistent with the long-term preservation of the real value of such assets.

#### **(b) Return Objectives and Risk Parameters**

The College has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of funds with donor restriction that the College must hold in perpetuity or for a donor-specified period, as well as board-designated funds. Under this policy, as approved by the Board of Trustees, the endowment assets are invested in a manner that is intended to produce results that exceed the endowment spending rate plus inflation, defined as the Consumer Price Index plus 1%, while assuming a moderate level of investment risk.

#### **(c) Strategies Employed for Achieving Objectives**

To satisfy its long-term rate of return objectives, the College relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The College targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

#### **(d) Spending Policy**

The spending policy of the College is set to provide, as closely as possible, equitable benefit from the endowment for current and future generations of students. A formal spending policy has been adopted to meet the legal and programmatic requirements of the endowment. The College appropriates 7% of the endowment and targets a maximum of 5% of the 12-quarter moving average fair market value of the pooled endowment to be utilized, with the remaining distribution moved to board-designated. The approved spending rate formula is designed to provide a relatively predictable and growing stream of revenues to the operating budget. An additional goal of this policy is to minimize the temptation to relieve all budgetary pressures by simply taking additional monies from the endowment.

#### **(e) Funds with Deficiencies**

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor requires the College to retain as a fund of perpetual duration. These deficiencies result from unfavorable market fluctuations that occur after the investment of contributions with donor restrictions. There were no deficiencies of this nature as of June 30, 2019 and 2018, respectively. The College interprets Pennsylvania law to allow for the aggregation of similar endowments; therefore, endowments with deficiencies are netted with gains and accounted for within net assets with donor restrictions.



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**(f) Net Asset Classifications of Endowment Funds**

Net asset classification by type of endowment as of June 30, 2019:

	<u>Without donor restrictions</u>	<u>With donor restrictions</u>	<u>Total</u>
Board-designated endowment funds:			
Contributions receivable, net	\$ 1,638,792	—	1,638,792
Pooled endowment investments	265,804,207	—	265,804,207
Real asset investments	2,998,058	—	2,998,058
Property and equipment, net	4,083,123	—	4,083,123
Total board-designated endowment funds	<u>274,524,180</u>	<u>—</u>	<u>274,524,180</u>
Donor-restricted endowment funds:			
Contributions receivable, net	—	21,684,710	21,684,710
Pooled endowment investments:			
Original gift	—	79,497,267	79,497,267
Accumulated net gains and losses	—	59,519,476	59,519,476
Total pooled endowment investments	—	139,016,743	139,016,743
Investments under split interest agreements	—	5,661,944	5,661,944
Funds held in trust by others	—	46,354,060	46,354,060
Total donor-restricted endowment funds	<u>—</u>	<u>212,717,457</u>	<u>212,717,457</u>
Total endowment assets	274,524,180	212,717,457	487,241,637
Annuity and agency liabilities	(2,344,525)	(2,781,736)	(5,126,261)
Total endowment net assets	<u>\$ 272,179,655</u>	<u>209,935,721</u>	<u>482,115,376</u>

Changes in endowment net assets for the year ended June 30, 2019:

	<u>Without donor restrictions</u>	<u>With donor restrictions</u>	<u>Total</u>
Endowment net assets, beginning of year	\$ 261,144,836	206,400,080	467,544,916
Investment return, net	15,317,935	15,605,170	30,923,105
Contributions	1,868,027	1,586,243	3,454,270
Other additions/transfers	62,250	—	62,250
Appropriation and distribution of endowment assets for expenditure	<u>(6,213,393)</u>	<u>(13,655,772)</u>	<u>(19,869,165)</u>
	<u>\$ 272,179,655</u>	<u>209,935,721</u>	<u>482,115,376</u>

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Net asset classification by type of endowment as of June 30, 2018:

	<b>Without donor restrictions</b>	<b>With donor restrictions</b>	<b>Total</b>
Board-designated endowment funds:			
Contributions receivable, net	\$ 1,910,264	—	1,910,264
Pooled endowment investments	254,425,766	—	254,425,766
Real asset investments	3,020,140	—	3,020,140
Property and equipment, net	4,040,873	—	4,040,873
Total board-designated endowment funds	<u>263,397,043</u>	<u>—</u>	<u>263,397,043</u>
Donor-restricted endowment funds:			
Contributions receivable, net	—	20,619,662	20,619,662
Pooled endowment investments:			
Original gift	—	78,005,414	78,005,414
Accumulated net gains and losses	—	58,099,223	58,099,223
Total pooled endowment investments	—	136,104,637	136,104,637
Investments under split interest agreements	—	5,229,009	5,229,009
Funds invested separately	—	39,472	39,472
Funds held in trust by others	—	46,997,010	46,997,010
Total donor-restricted endowment funds	<u>—</u>	<u>208,989,790</u>	<u>208,989,790</u>
Total endowment assets	263,397,043	208,989,790	472,386,833
Annuity and agency liabilities	(2,252,207)	(2,589,710)	(4,841,917)
Total endowment net assets	<u>\$ 261,144,836</u>	<u>206,400,080</u>	<u>467,544,916</u>

Changes in endowment net assets for the year ended June 30, 2018:

	<b>Without donor restrictions</b>	<b>With donor restrictions</b>	<b>Total</b>
Endowment net assets, beginning of year	\$ 244,951,661	196,443,301	441,394,962
Investment return, net	16,501,167	19,422,985	35,924,152
Contributions	5,767,768	4,076,983	9,844,751
Other additions/transfers	53,354	(367,026)	(313,672)
Appropriation and distribution of endowment assets for expenditure	(6,129,114)	(13,176,163)	(19,305,277)
	<u>\$ 261,144,836</u>	<u>206,400,080</u>	<u>467,544,916</u>

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Appropriations and distributions of endowment assets for expenditure are summarized as follows for the years ended June 30:

	<u>2019</u>	<u>2018</u>
Scholarships and financial aid	\$ 8,111,844	7,777,279
Endowed chairs and faculty support	2,481,194	2,457,125
Operation/maintenance of facilities	1,900,590	1,883,627
Academic programs and student life	2,611,379	2,567,208
Other	<u>4,764,158</u>	<u>4,620,038</u>
	<u>\$ 19,869,165</u>	<u>19,305,277</u>

**(6) Property and Equipment**

As of June 30, property and equipment at cost and accumulated depreciation are summarized as follows:

	<u>2019</u>	<u>2018</u>
Land	\$ 11,441,495	11,441,495
Buildings and improvements	305,030,395	280,079,758
Capital leases and leasehold improvements	2,157,193	2,157,193
Equipment	23,911,910	23,377,705
Library books	11,322,017	11,453,084
Rare works	2,787,103	2,744,853
Construction in progress	<u>5,437,646</u>	<u>21,505,305</u>
	362,087,759	352,759,393
Less accumulated depreciation	<u>161,574,177</u>	<u>151,239,965</u>
	<u>\$ 200,513,582</u>	<u>201,519,428</u>

Depreciation expense totaled \$11,699,855 and \$10,870,760 for the years ended June 30, 2019 and 2018, respectively.

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**(7) Lease Commitments**

The following is a schedule of future minimum lease payments under capital leases together with the present value of the net minimum lease payments as of June 30, 2019:

2020		\$	372,952
2021			151,466
2022			9,087
	Total minimum lease payments		<u>533,505</u>
	Less amount representing interest		<u>(20,430)</u>
	Present value of net minimum lease payments	\$	<u><u>513,075</u></u>

The following is a schedule of future minimum lease payments under operating leases as of June 30, 2019:

2020		\$	1,261,667
2021			1,170,786
2022			906,360
2023			857,391
2024			594,717
Thereafter			<u>1,183,153</u>
	Total	\$	<u><u>5,974,074</u></u>

Total rental expense for all operating leases was \$2,074,666 and \$2,073,926 in 2019 and 2018, respectively.

**DICKINSON COLLEGE**  
Notes to Financial Statements  
June 30, 2019 and 2018

**(8) Long-Term Debt and Lines of Credit**

Long-term debt as of June 30 consists of the following:

	<u>2019</u>	<u>2018</u>
2012 Cumberland County Municipal Authority Fixed Rate Revenue Bonds, Series 2012, maturing annually to 2042, in principal amounts ranging from \$415,000 to \$2,835,000, with interest rates ranging from 3.0% to 5.0%	\$ 33,255,000	33,800,000
2016 Cumberland County Municipal Authority Fixed Rate Revenue Bonds, Series 2016, maturing annually to 2034 in principal amounts ranging from \$950,000 to \$3,455,000, with interest rates ranging from 2.0% to 5.0%	38,025,000	39,095,000
2017 Cumberland County Municipal Authority Fixed Rate Revenue Bonds, Series 2017, maturing annually to 2047 in principal amounts ranging from \$310,000 to \$4,700,000 with interest rates ranging from 3.0% to 5.0%	30,160,000	30,475,000
2017 Cumberland County Municipal Authority Fixed Rate Revenue Bonds, Second Series 2017A, maturing annually from 2037 to 2039 in principal amounts ranging from \$2,930,000 to \$3,230,000 with interest rates of 5.0%	9,235,000	9,235,000
2018 Cumberland County Municipal Authority Fixed Rate Revenue Bonds, Series 2018A, maturing annually to 2026 in principal amounts ranging from \$970,000 to \$1,240,000 with interest rates ranging from 3.0% to 5.0%	8,635,000	9,605,000
Unamortized bond premiums, net	15,482,424	16,772,599
Unamortized issuance costs, net	<u>(1,155,686)</u>	<u>(1,245,017)</u>
Total bonds payable	133,636,738	137,737,582
Notes payable	<u>1,152,761</u>	<u>1,264,670</u>
Total long-term debt	<u>\$ 134,789,499</u>	<u>139,002,252</u>

**(a) Bonds Payable**

The bond agreements contain restrictive covenants, which require the pledge of certain revenues as collateral for repayment and the maintenance of a minimum level of debt service coverage for new indebtedness. The College was compliant with all requirements for the years ended June 30, 2019 and 2018. All outstanding bond issues were issued based on the creditworthiness of the College.

In December 2017, the College issued tax-exempt revenue bonds through the Cumberland County Municipal Authority. The bonds were sold at a premium, resulting in an effective yield of 2.91%. The proceeds from the sale of the bonds were used for the payment of issuance costs and to finance the advance refunding of the Series 2009 HH1 bonds.

**DICKINSON COLLEGE**  
Notes to Financial Statements  
June 30, 2019 and 2018

In February 2018, the College issued tax-exempt revenue bonds through the Cumberland County Municipal Authority. The bonds were sold at a premium, resulting in effective yields between 1.47% and 2.41%. The proceeds from the sale of the bonds were used for the payment of issuance costs and to finance the current refunding of the Series 2008 bonds.

The aggregate amount of maturities of bonds payable outstanding at June 30, 2019 is as follows:

2020	\$	3,020,000
2021		3,150,000
2022		3,300,000
2023		3,475,000
2024		3,630,000
Thereafter		102,735,000
	\$	119,310,000

**(b) Notes Payable**

In May 2017, the College entered into an improvement and maintenance agreement for certain College property with quarterly payments scheduled through May 2027.

The aggregate amount of maturities of notes payable outstanding at June 30, 2019 is as follows:

2020	\$	118,851
2021		126,087
2022		133,627
2023		141,484
2024		149,669
Thereafter		483,043
	\$	1,152,761

**DICKINSON COLLEGE**  
Notes to Financial Statements  
June 30, 2019 and 2018

**(9) Net Assets**

The following is a summary of net assets at June 30:

	<u>2019</u>	<u>2018</u>
Without donor restrictions:		
Board-designated endowment funds	\$ 272,179,655	261,144,836
Operating reserve funds	9,740,276	13,882,599
Plant and capital project funds	53,422,790	53,355,771
Other operating funds	<u>24,563,774</u>	<u>17,194,426</u>
Total net assets without donor restrictions	<u>359,906,495</u>	<u>345,577,632</u>
With donor restrictions:		
Donor-restricted endowment funds	209,935,721	206,400,080
Purpose and time restricted	<u>5,074,470</u>	<u>5,022,847</u>
Total net assets with donor restrictions	<u>215,010,191</u>	<u>211,422,927</u>
Total net assets	<u>\$ 574,916,686</u>	<u>557,000,559</u>

Net assets were released from donor-imposed restrictions for the years ended June 30, 2019 and 2018 for the following purposes:

	<u>2019</u>	<u>2018</u>
Program services	\$ 3,828,338	4,569,989
Undesignated terminations of split-interest agreements	—	391,507
Construction or acquisition of fixed assets	<u>343,712</u>	<u>1,197,762</u>
Total net assets released from restrictions	<u>\$ 4,172,050</u>	<u>6,159,258</u>
Appropriations of investment return, net	\$ 11,586,103	11,134,259

**(10) Retirement Benefits**

Retirement benefits are provided for substantially all employees through the Teacher's Insurance and Annuity Association and College Retirement Equities Fund (TIAA – CREF) and Fidelity. The College's contribution to the fund during the years ended June 30, 2019 and 2018 was \$4,186,584 and \$4,180,740, respectively.

**DICKINSON COLLEGE**

Notes to Financial Statements

June 30, 2019 and 2018

**(11) Functional Expenses**

The financial statements report certain categories of expenses that are attributable to one or more program or support functions of the College. Expenses reported by functional categories include allocations of costs for operation and maintenance of plant, institutional support for auxiliary operations, interest, depreciation and amortization and information technology. The College applies various methods to allocate costs among the program and support functions, including direct allocation, square footage and time and effort.

Expenses by functional and natural classification for the year ended June 30, 2019 were as follows:

	<u>Education</u>	<u>Research</u>	<u>Auxiliary enterprises</u>	<u>Management and general</u>	<u>Total</u>
Salaries and wages \$	37,946,780	721,350	7,100,055	12,937,990	58,706,175
Employee benefits	12,329,695	221,106	3,051,050	4,453,792	20,055,643
Supplies, services, travel, other	14,857,122	866,757	13,213,018	2,871,136	31,808,033
Depreciation	6,981,549	312,267	3,684,223	721,816	11,699,855
Interest	2,910,435	646,130	1,156,741	33,784	4,747,090
Utilities	1,229,240	217,821	1,331,427	157,530	2,936,018
	<u>\$ 76,254,821</u>	<u>2,985,431</u>	<u>29,536,514</u>	<u>21,176,048</u>	<u>129,952,814</u>

Expenses by functional and natural classification for the year ended June 30, 2018 were as follows:

	<u>Education</u>	<u>Research</u>	<u>Auxiliary enterprises</u>	<u>Management and general</u>	<u>Total</u>
Salaries and wages \$	37,679,199	773,849	7,357,171	13,609,996	59,420,215
Employee benefits	12,383,901	232,407	3,224,512	4,615,706	20,456,526
Supplies, services, travel, other	17,303,336	1,165,686	14,106,747	3,580,599	36,156,368
Depreciation	6,918,914	288,048	2,921,445	742,353	10,870,760
Interest	3,664,291	771,792	25,808	48,738	4,510,629
Utilities	1,217,419	193,558	1,229,152	180,747	2,820,876
	<u>\$ 79,167,060</u>	<u>3,425,340</u>	<u>28,864,835</u>	<u>22,778,139</u>	<u>134,235,374</u>

Education includes the College's primary program service of instruction along with supporting expenses reported under academic support and student services. Auxiliary enterprises include expenses relating to the generation of room and board revenue along with other auxiliary enterprises which are reported under other income on the statements of activities.

Capitalized interest totaled \$74,787 and \$769,439 for the years ended June 30, 2019 and 2018, respectively.



**DICKINSON COLLEGE**

Notes to Financial Statements

June 30, 2019 and 2018

**(12) Contingencies and Commitments**

At June 30, 2019 and 2018, open contracts for the construction of physical properties amounted to \$1,900,450 and \$3,502,046, respectively.

The College is involved in certain claims and legal actions arising in the ordinary course of business. In the opinion of management, the ultimate disposition of these matters will not have a material adverse effect on the College's financial position.

**(13) Subsequent Events**

The College has evaluated subsequent events from June 30, 2019 and through October 29, 2019, the date the financial statements were issued. No additional disclosures were required as a result of this evaluation.



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## Independent Auditors' Report on Supplemental Information

The Board of Trustees  
Dickinson College:

We have audited the financial statements of Dickinson College as of and for the year ended June 30, 2019, and have issued our report separately herein dated October 29, 2019 which contained an unmodified opinion on those financial statements. Our audit was performed for the purpose of forming an opinion on the financial statements as a whole. We have not performed any procedures with respect to the audited financial statements subsequent to October 29, 2019.

The supplementary information included in the Supplemental Schedule is presented for the purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as whole.

*KPMG LLP*

Harrisburg, Pennsylvania  
October 29, 2019

## DICKINSON COLLEGE

Supplemental Schedule

Year ended June 30, 2019

	<u>Current operations</u>	<u>Other unrestricted</u>	<u>Without donor restrictions</u>	<u>With donor restrictions</u>	<u>Total</u>
Revenues:					
Student charges, net	\$ 97,820,226	(314,686)	97,505,540	—	97,505,540
Contributions	2,357,999	1,868,027	4,226,026	3,740,246	7,966,272
Grants and appropriations	640,713	701,131	1,341,844	—	1,341,844
Investment return, net	600,325	15,539,341	16,139,666	16,803,290	32,942,956
Appropriations of investment return, net	16,148,275	(4,562,172)	11,586,103	(11,586,103)	—
Change in value of split-interest agreements	—	29,117	29,117	(1,198,119)	(1,169,002)
Other income	8,606,638	674,693	9,281,331	—	9,281,331
Net assets released from restrictions	674,046	3,498,004	4,172,050	(4,172,050)	—
Total revenues	<u>126,848,222</u>	<u>17,433,455</u>	<u>144,281,677</u>	<u>3,587,264</u>	<u>147,868,941</u>
Expenses:					
Education	67,694,768	8,560,053	76,254,821	—	76,254,821
Research	2,031,488	953,943	2,985,431	—	2,985,431
Auxiliary enterprises	29,063,406	473,108	29,536,514	—	29,536,514
Management and general	19,789,195	1,386,853	21,176,048	—	21,176,048
Total expenses	<u>118,578,857</u>	<u>11,373,957</u>	<u>129,952,814</u>	<u>—</u>	<u>129,952,814</u>
Change in net assets before capital items and additions to reserves	8,269,365	6,059,498	14,328,863	3,587,264	17,916,127
Capital items and additions to reserves	<u>(8,269,365)</u>	<u>8,269,365</u>	<u>—</u>	<u>—</u>	<u>—</u>
Change in net assets	—	14,328,863	14,328,863	3,587,264	17,916,127
Net assets:					
Beginning of year	<u>—</u>	<u>345,577,632</u>	<u>345,577,632</u>	<u>211,422,927</u>	<u>557,000,559</u>
End of year	<u>\$ —</u>	<u>359,906,495</u>	<u>359,906,495</u>	<u>215,010,191</u>	<u>574,916,686</u>

See accompanying independent auditors' report and note to the supplemental schedule.

**DICKINSON COLLEGE**

Note to Supplemental Schedule

June 30, 2019

**(1) Components of Activities Without Donor Restrictions**

In the supplemental schedule, activities without donor restrictions are broken out by current operations and other unrestricted. The current operations column includes activity presented on the same basis as Dickinson College's operating budget. Other unrestricted includes all other activities that are classified as without donor restrictions.